

台達電子2011年前三季財報法人說明會

Delta Electronics, Inc.

2011 3Q Result Analyst Meeting

27 Oct 2011



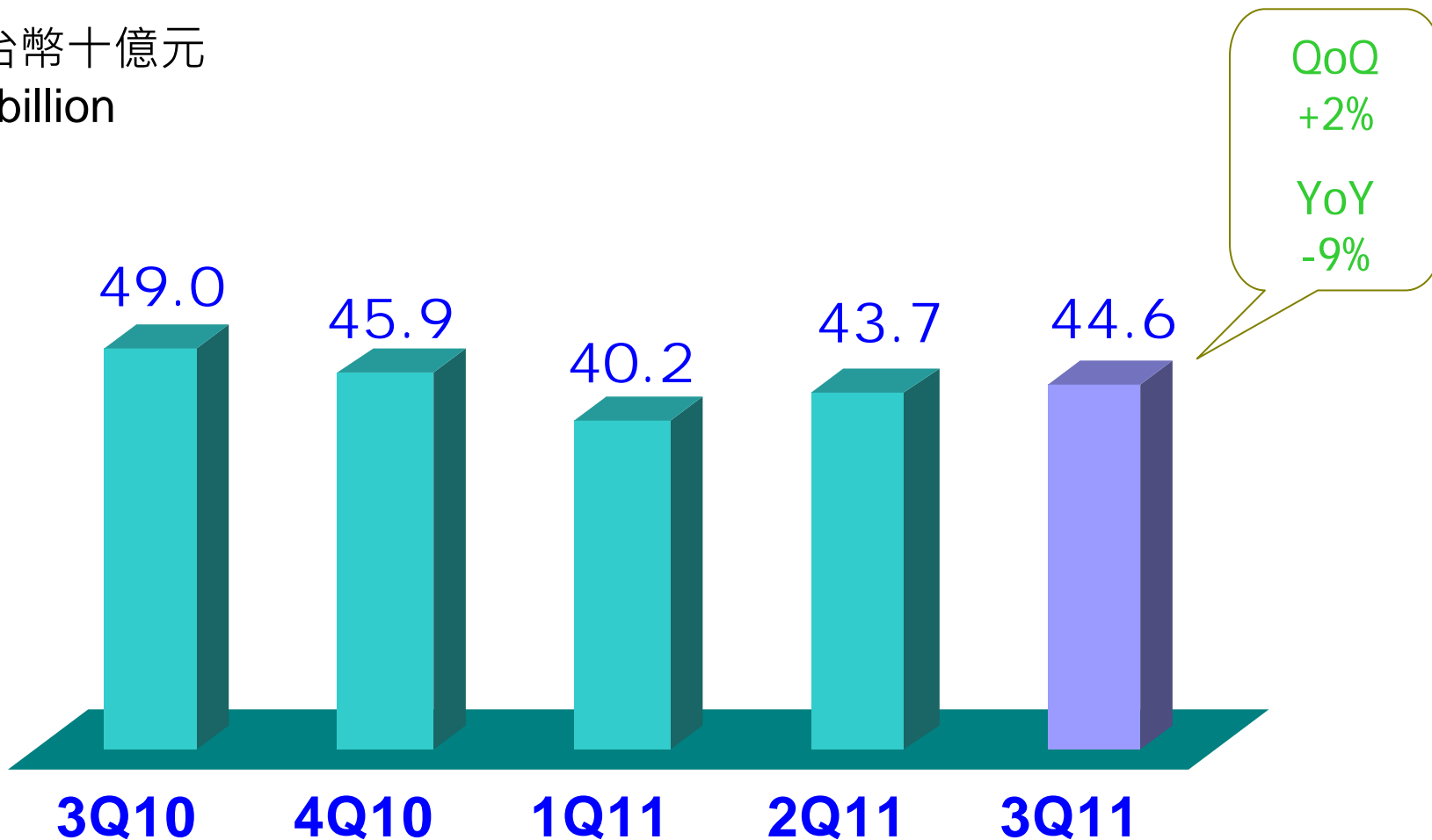
- 合併財務數字乃根據財務會計準則公報第七號編製
Consolidated financials are based on Statement of Financial Accounting Standard No. 7
- 合併數字係經由會計師核閱
Consolidated numbers are reviewed by CPA



2011年第三季結算數字

2011 Third Quarter Results

單位：新台幣十億元
Unit: NT\$ billion





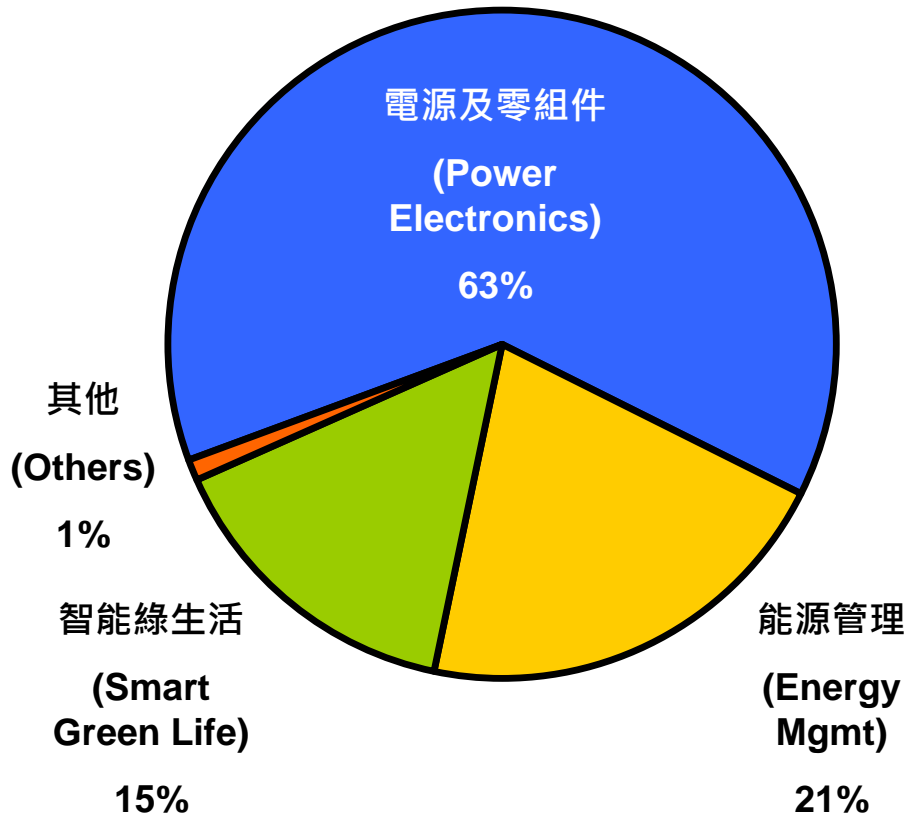
組織結構調整與業務重分類

Reorganization & Business Breakdown

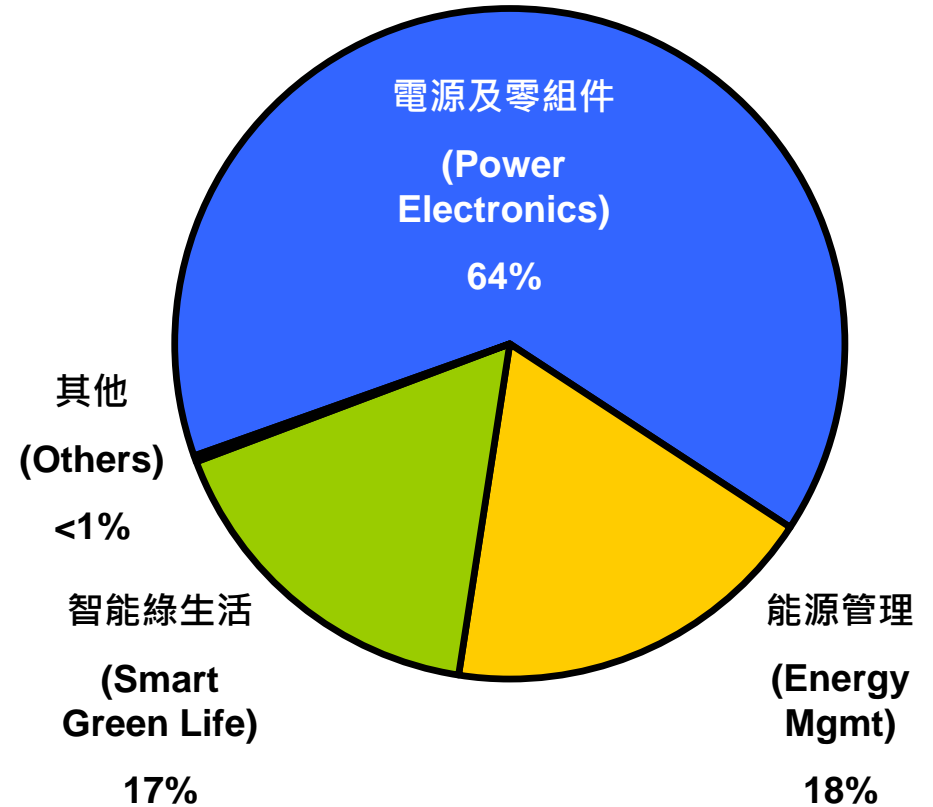
電源及零組件 (Power Electronics)	交換式電源供應器、零組件、風扇與散熱 (Switching Power Supply, Components, Fan and Thermal)
能源管理 (Energy Management)	太陽能、風能、通訊電源、不斷電系統、工業自動化、車用電子 (Solar, Wind Power, Telecom Power, UPS, IA, Auto Electronics)
智能綠生活 (Smart Green Life)	視訊、LED照明、電子紙、語音辨識、雲端運算、網路通信等 (Display, LED, E-paper, Voice, Cloud Computing, Networking)

業務分類(一) Revenues by Business (1)

2Q11



3Q11





業務分類(一) Revenues by Business (1)

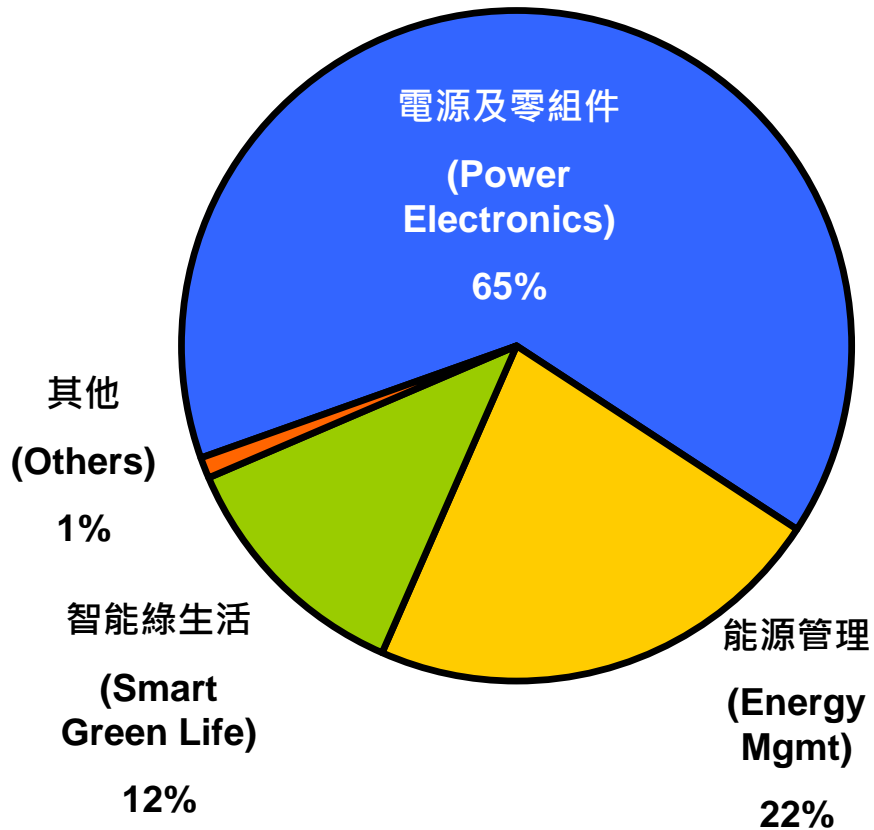
單位：新台幣百萬元

Unit: NT\$ million

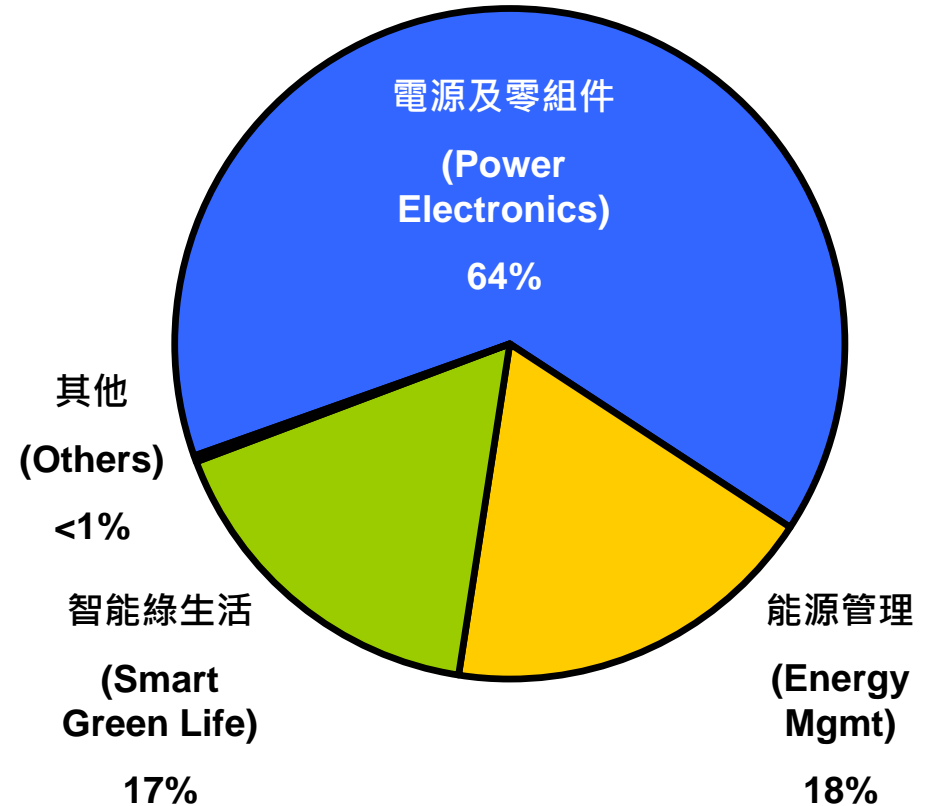
	2Q11	3Q11	Change
電源及零組件 (Power Electronics)	27,439	28,675	5%
能源管理 (Energy Management)	9,229	8,121	-12%
智能綠生活 (Smart Green Life)	6,634	7,623	15%
其他(Others)	381	133	-65%
總計(Total)	43,683	44,552	2%

業務分類(二) Revenues by Business (2)

3Q10



3Q11





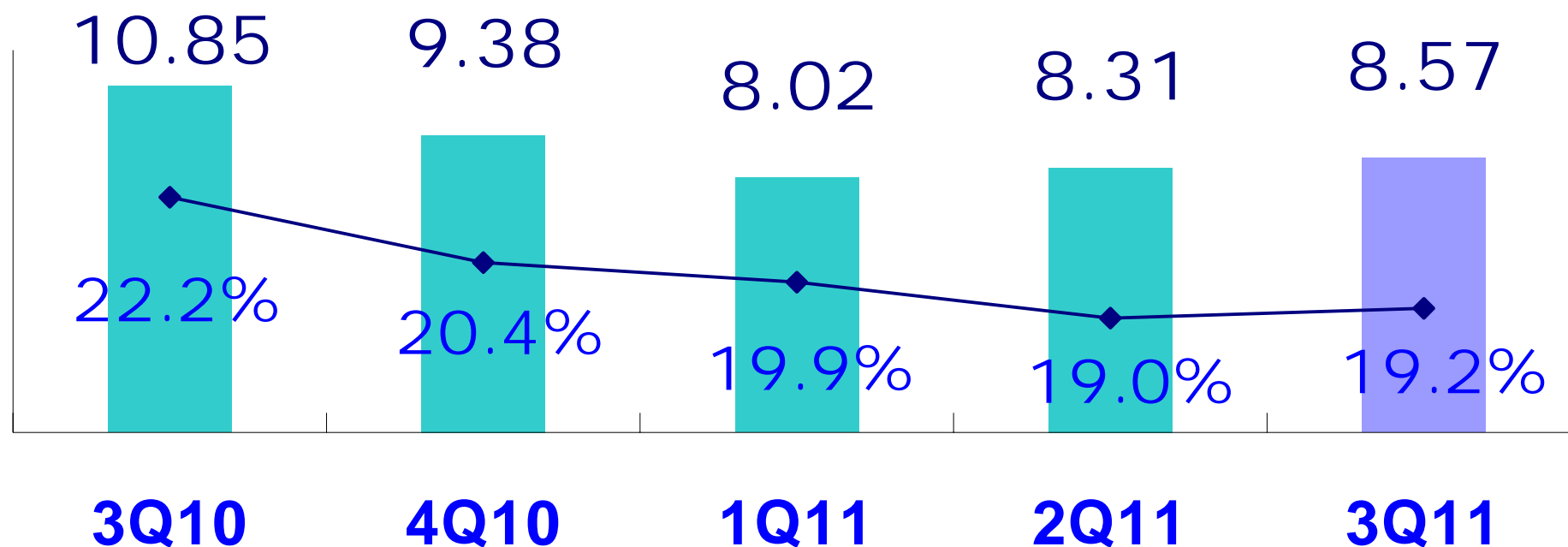
業務分類(二) Revenues by Business (2)

單位：新台幣百萬元

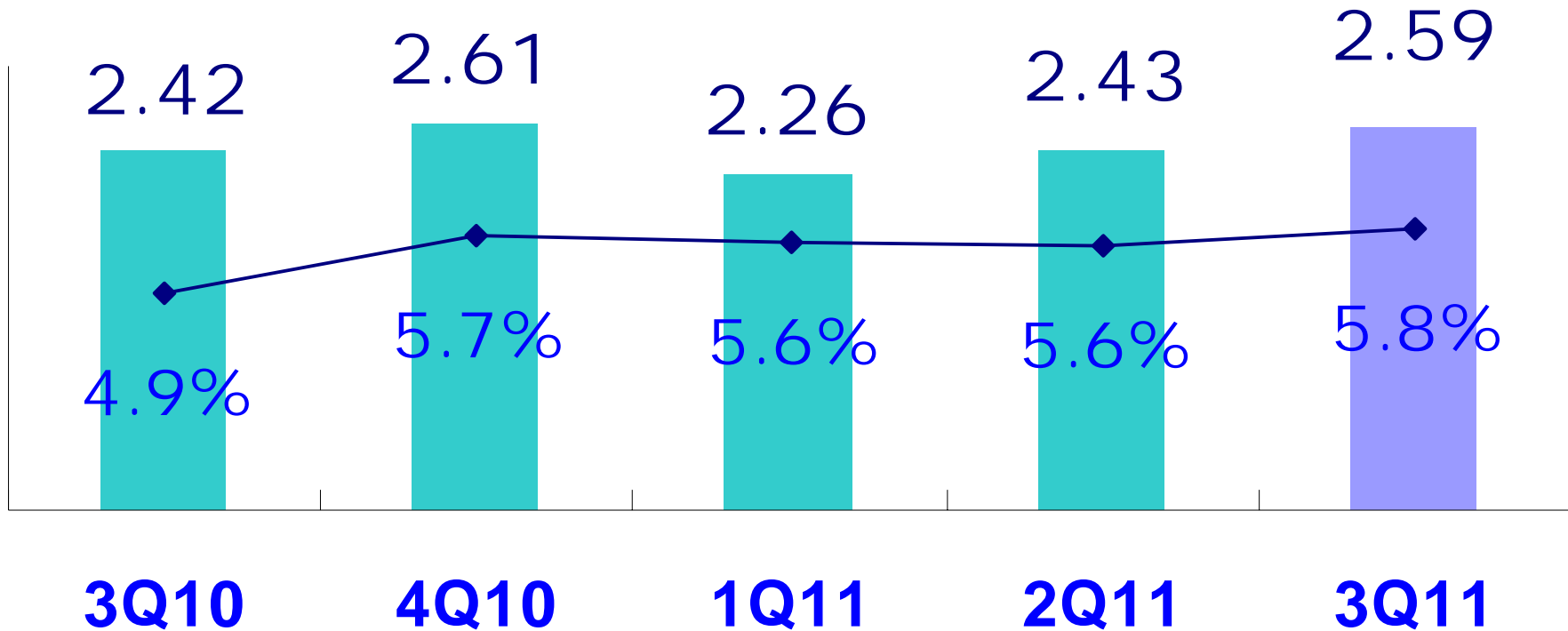
Unit: NT\$ million

	3Q10	3Q11	Change
電源及零組件 (Power Electronics)	31,798	28,675	-10%
能源管理 (Energy Management)	10,966	8,121	-26%
智能綠生活 (Smart Green Life)	5,914	7,623	29%
其他(Others)	356	133	-63%
總計(Total)	49,034	44,552	-9%

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



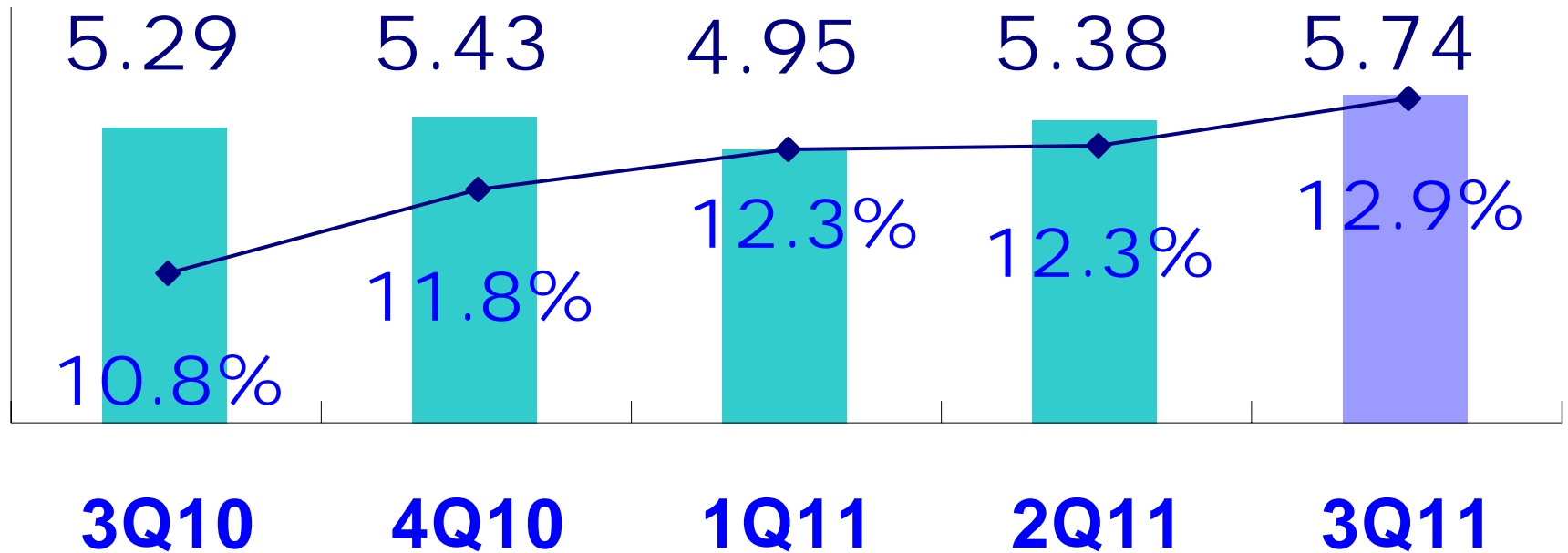
單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



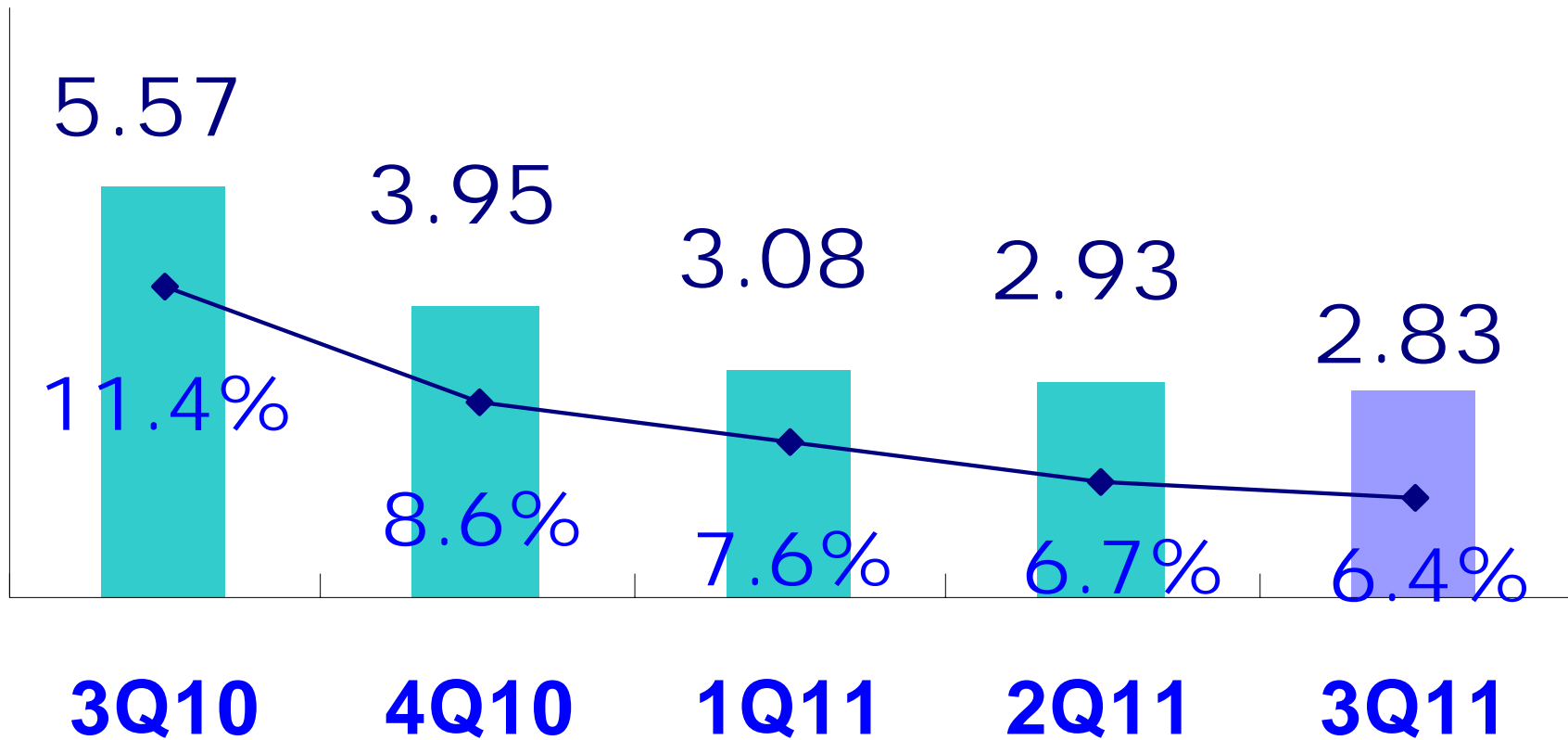


總營業費用 Operating Expense

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales





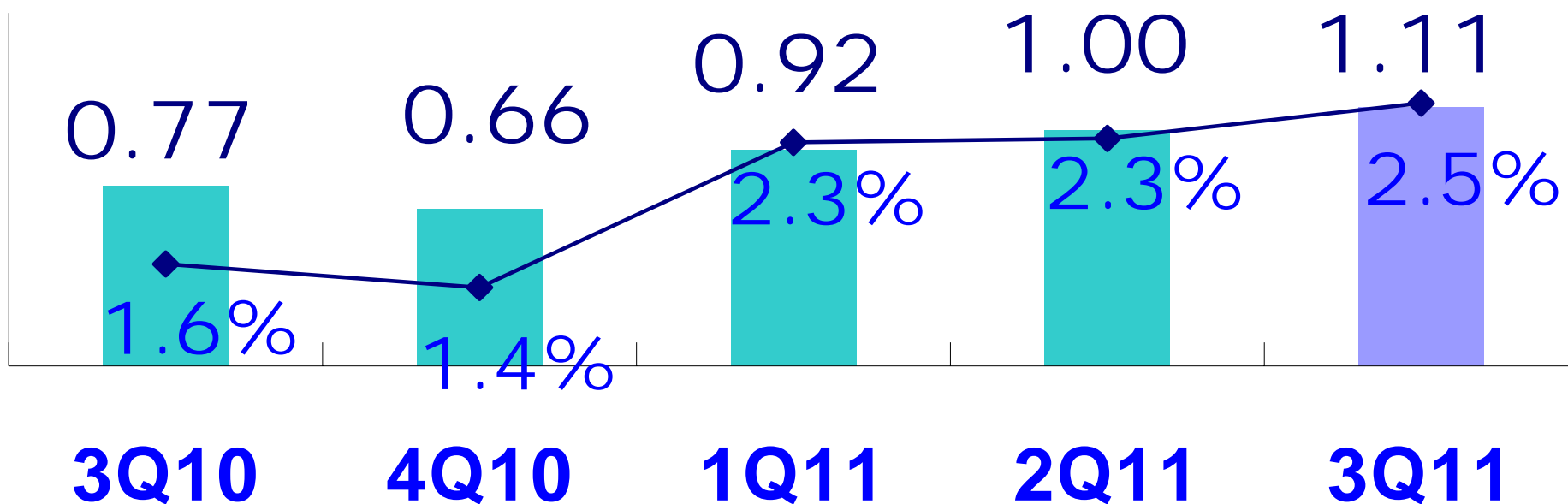
主要部門營業淨利 Operating Profit by Sector

單位：新台幣百萬元

Unit: NT\$ million

	3Q10	2Q11	3Q11
電源及零組件 (Power Electronics)	3,943	3,091	3,282
能源管理 (Energy Management)	1,684	(14)	(129)
智能綠生活 (Smart Green Life)	222	(21)	74
總計(Total)	5,850	3,055	3,227

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



Non-Operating Income Breakdown

單位：新台幣百萬元

Unit: NT\$ million

	2Q11	3Q11
處分投資(Investment disposal)	37	42
投資損益(Investment income)	139	89
利息收益(Interest income)	134	118
現金股利(Cash Dividend)	72	65
匯兌損益(F/X) *	275	475
其他業外損益(Others)	339	317
合計(Total)	996	1,106

* 包含外匯相關金融資產評價變更

* Including FX-related derivatives' fair value change

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales





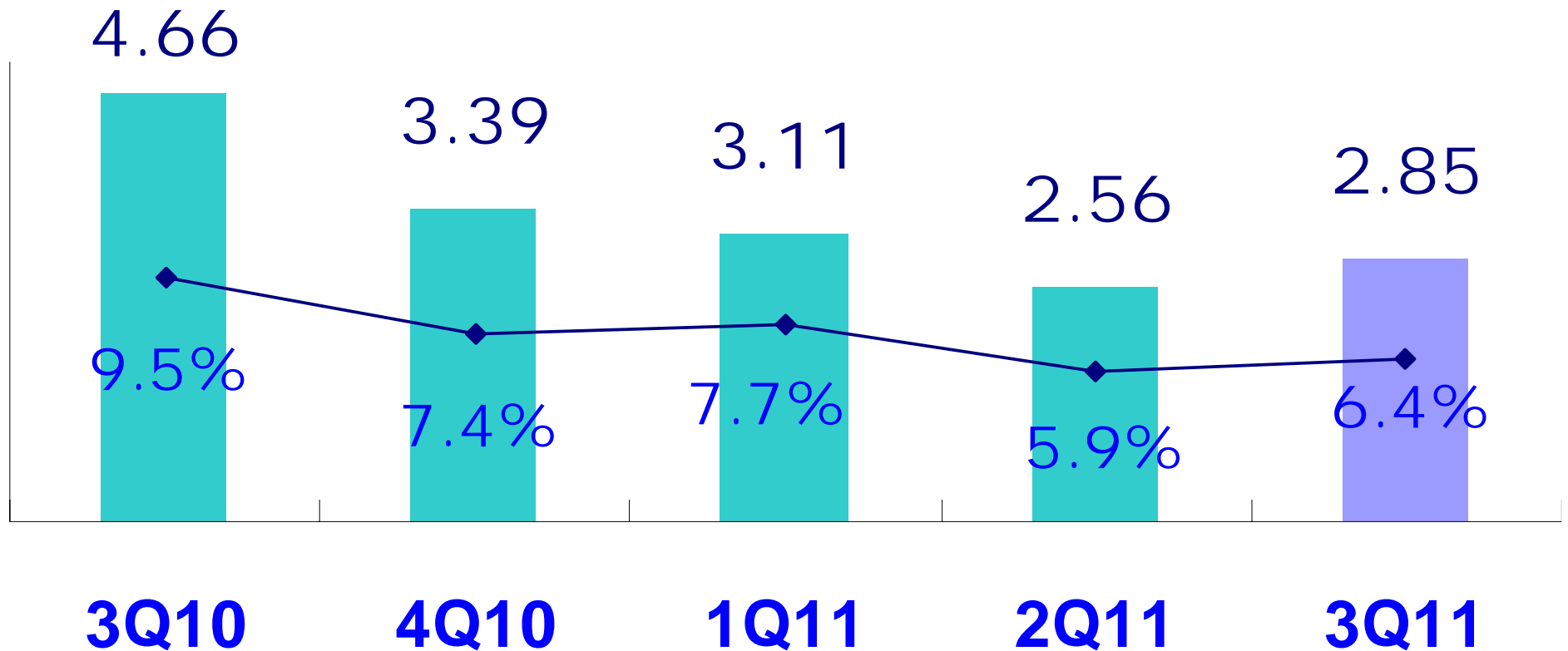
所得稅與少數股權 Tax & Minority Interest

單位：新台幣百萬元

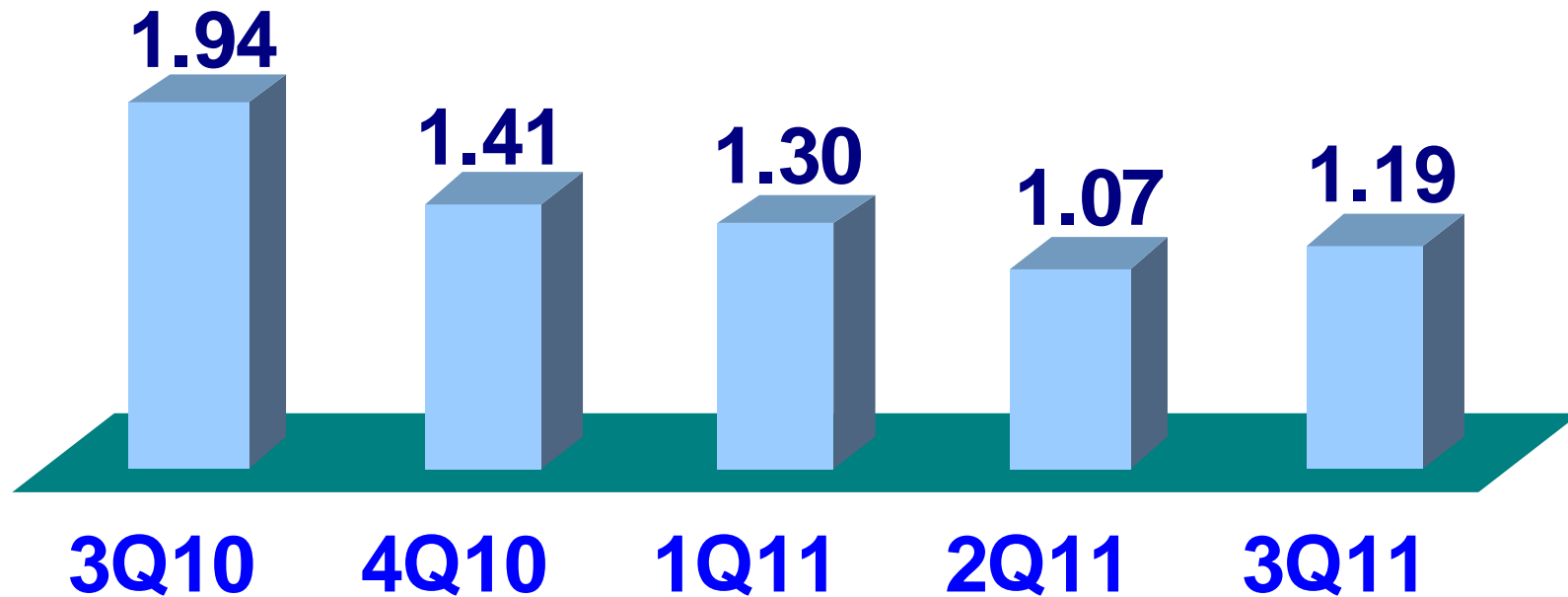
Unit: NT\$ million

	2Q11	3Q11
稅前淨利(Net income before tax)	3,928	3,937
所得稅(Tax)	(1,025)	(856)
少數股權淨利(Minority interest)	(344)	(228)
稅後淨利(Net income after tax)	2,559	2,853

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



每股淨利(新台幣元) EPS (unit: NT\$)



*每股盈餘之設算基於加權平均股數**24.01**億股

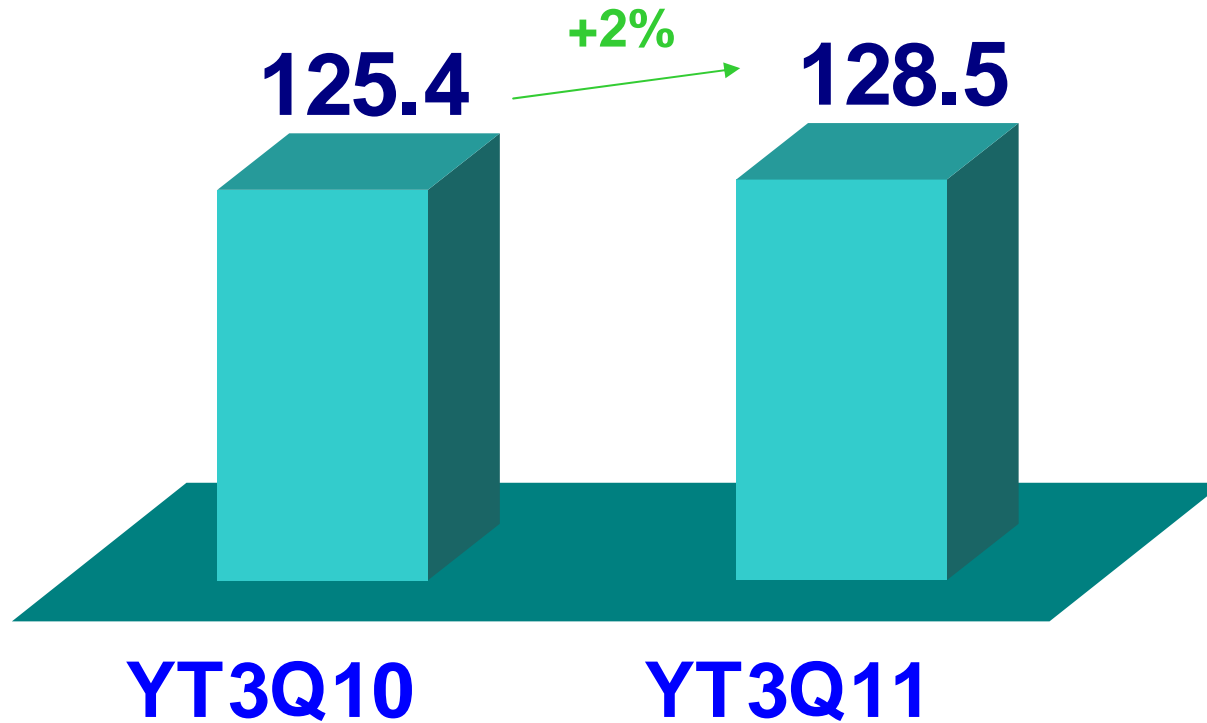
*EPS based on weighted average shares outstanding of **2,401** million shares.



2011年前三季結算數字

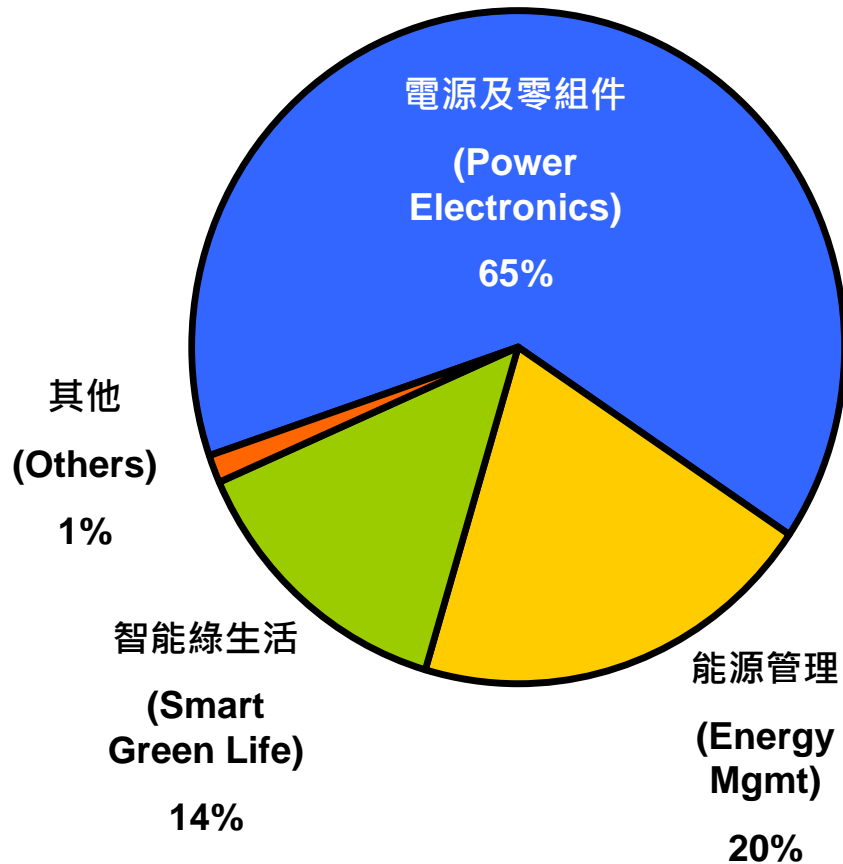
2011 Year-to-3Q Accumulated Results

單位：新台幣十億元
Unit: NT\$ billion

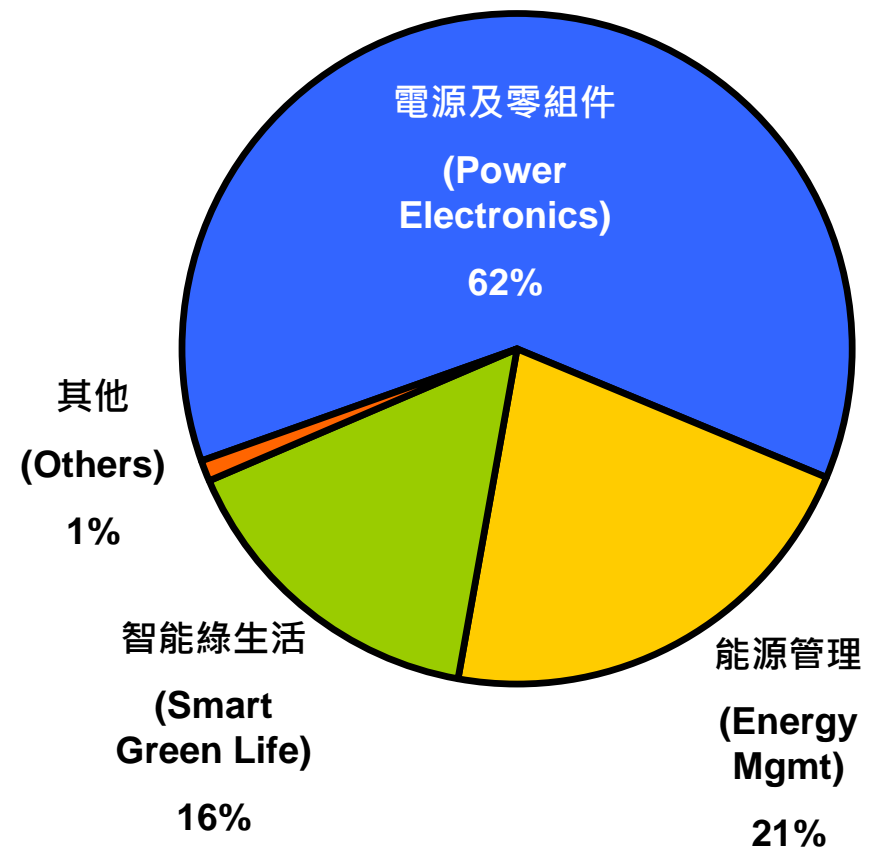


Revenues by Business

YT3Q10



YT3Q11





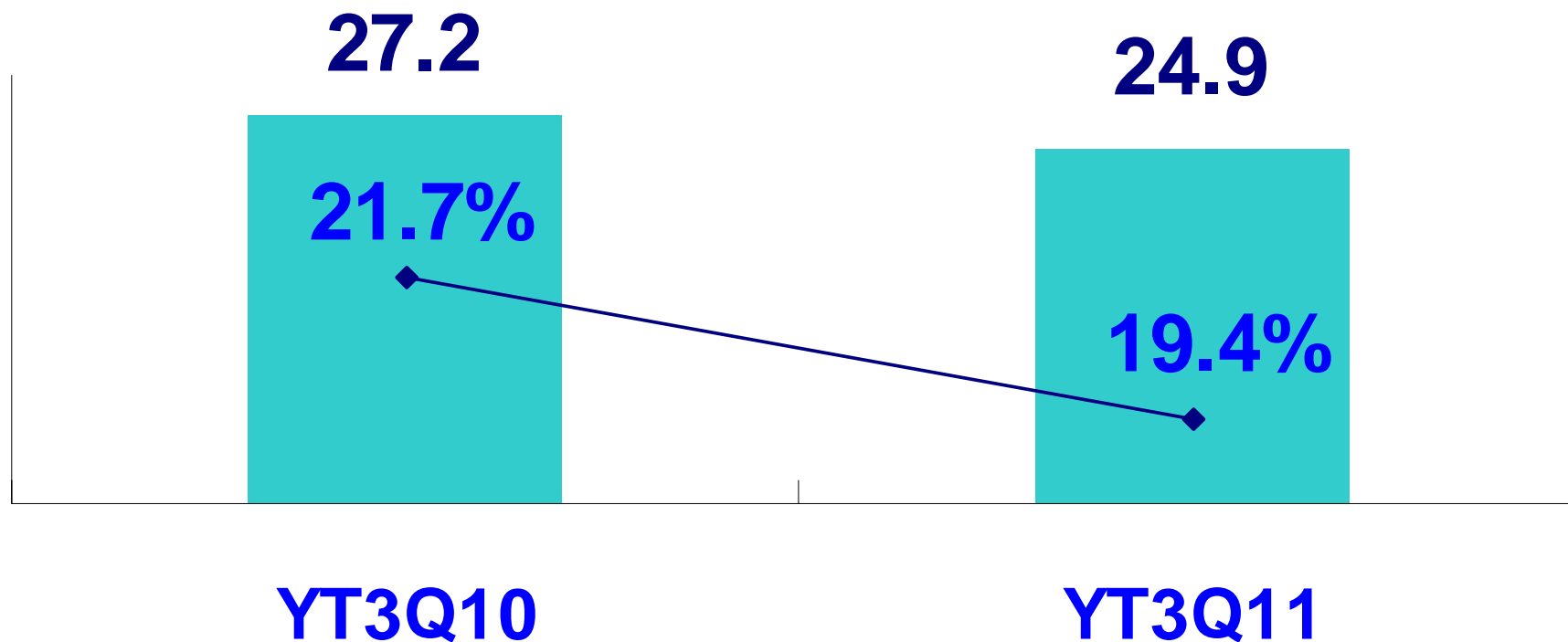
Revenues by Business

單位：新台幣百萬元

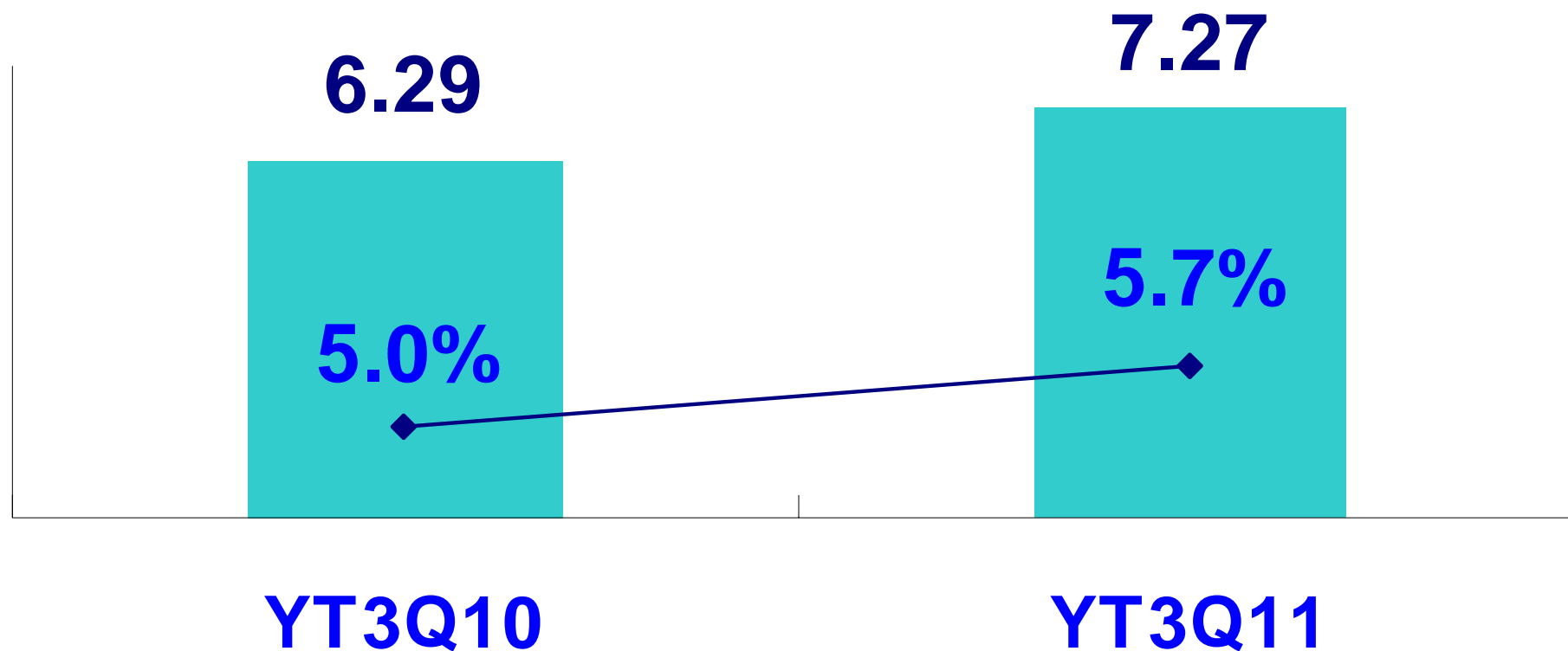
Unit: NT\$ million

	YT3Q10	YT3Q11	Change
電源及零組件 (Power Electronics)	81,627	80,183	-2%
能源管理 (Energy Management)	25,342	27,487	8%
智能綠生活 (Smart Green Life)	17,404	20,091	15%
其他(Others)	1,012	712	-30%
總計(Total)	125,386	128,473	2%

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



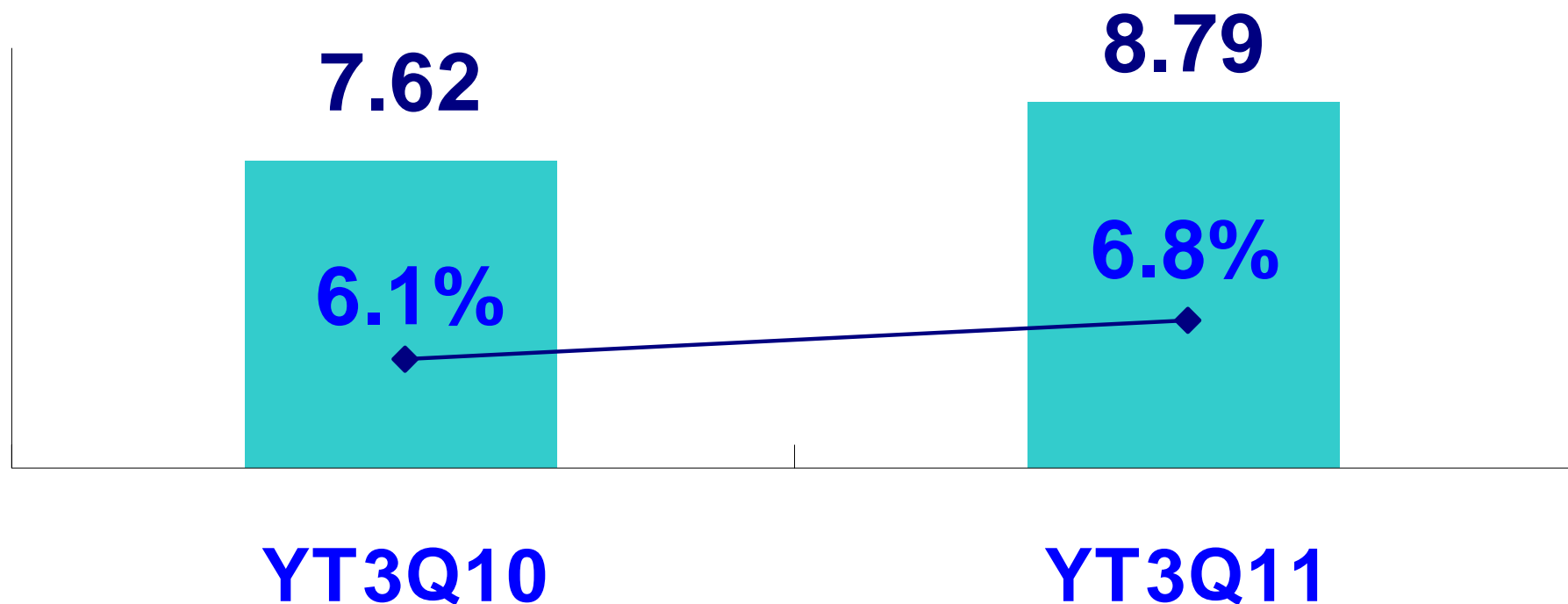
單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales





銷管費用 SG&A Expense

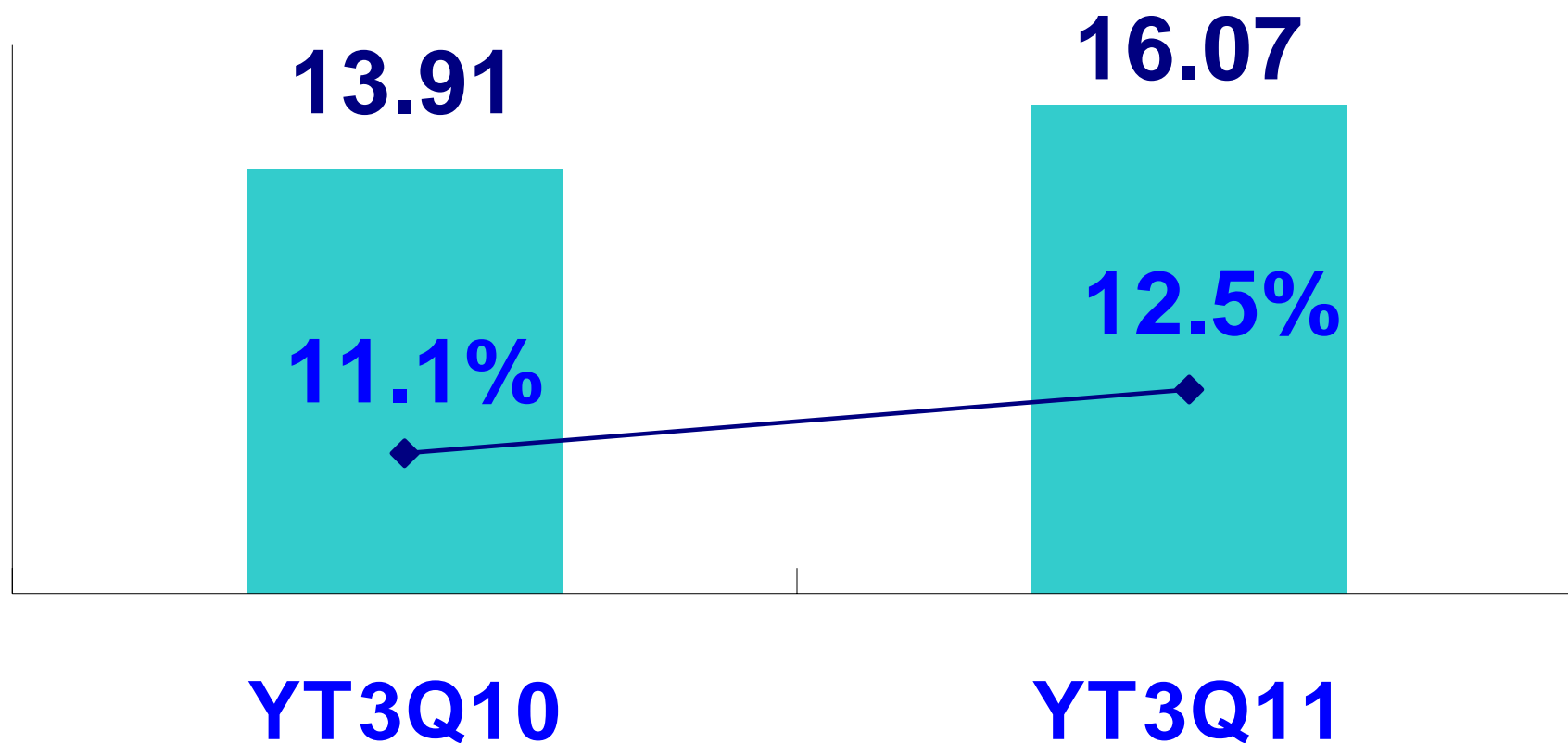
單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



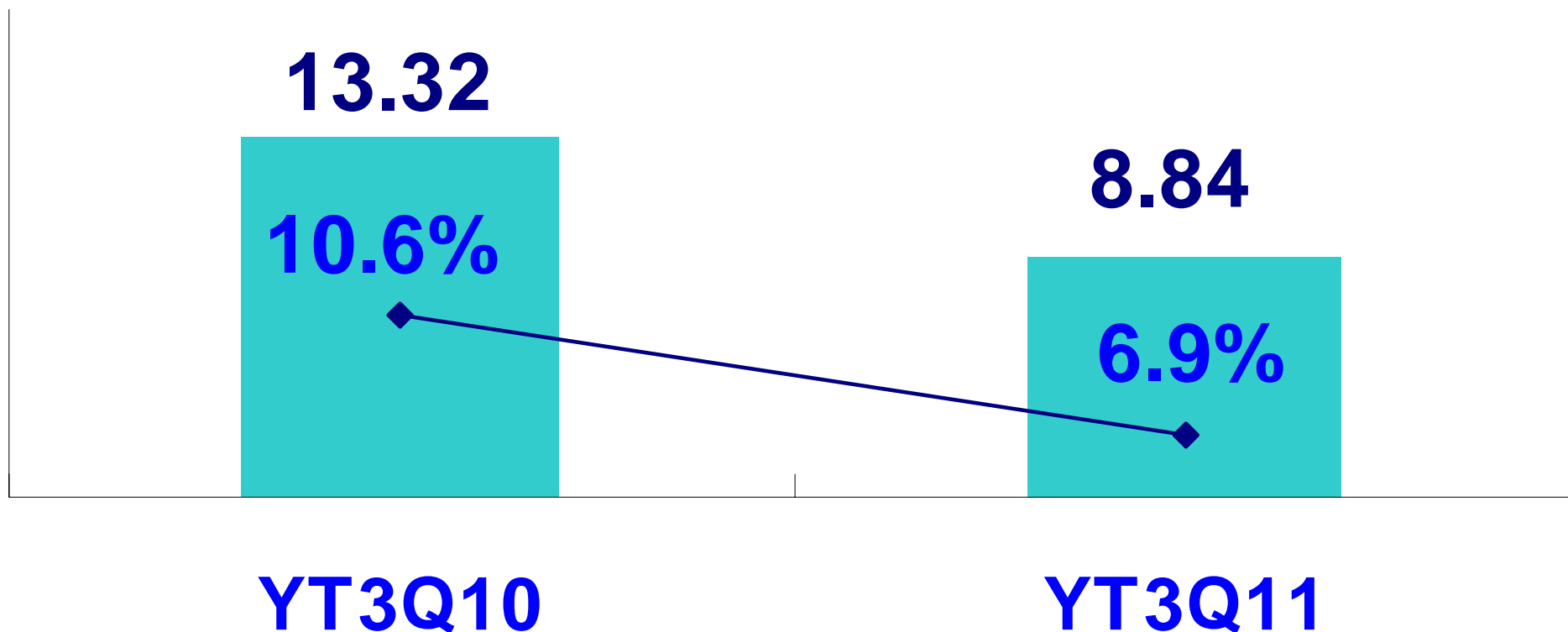


總營業費用 Operating Expense

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales





主要部門營業淨利 Operating Profit by Sector

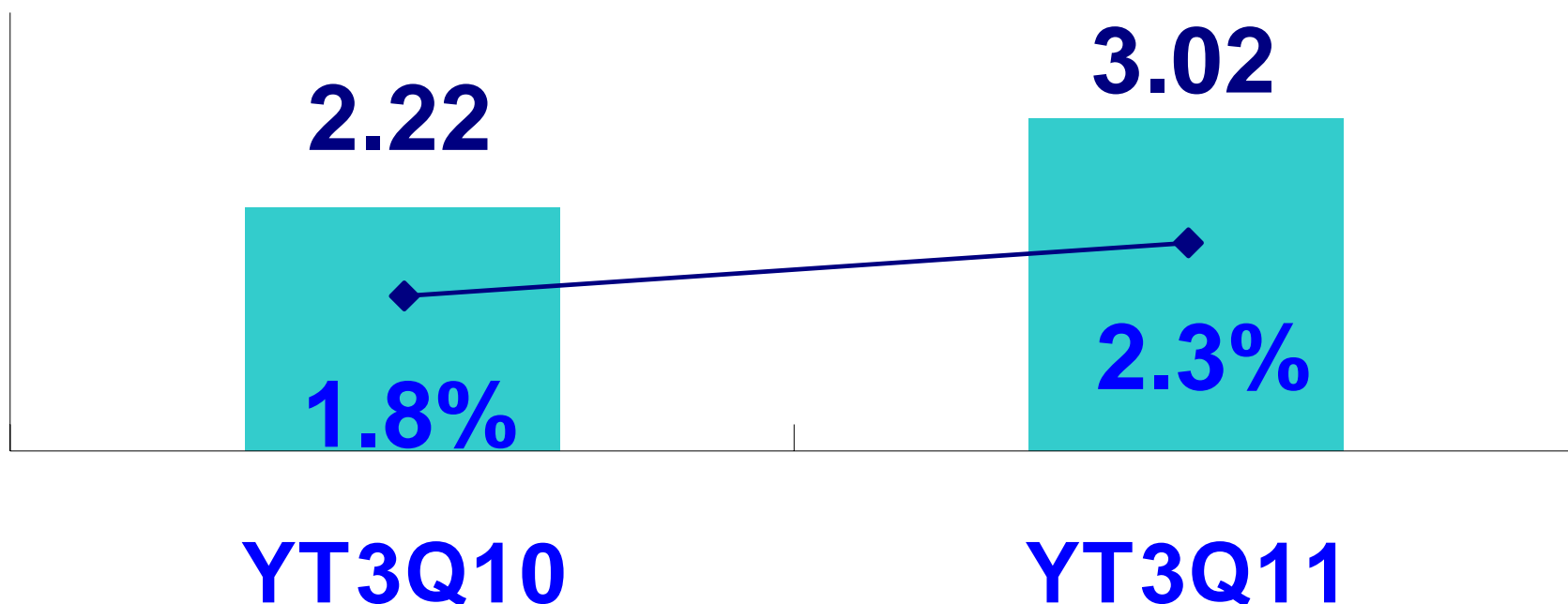
單位：新台幣百萬元

Unit: NT\$ million

	YT3Q10	YT3Q11
電源及零組件 (Power Electronics)	9,601	8,700
能源管理 (Energy Management)	3,514	672
智能綠生活 (Smart Green Life)	968	99
總計(Total)	14,083	9,471

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales



Non-Operating Income Breakdown

單位：新台幣百萬元

Unit: NT\$ million

	YT3Q10	YT3Q11
處分投資(Investment disposal)	(157)	200
投資損益(Investment income)	789	352
利息收益(Interest income)	249	367
現金股利(Cash Dividend)	111	225
匯兌損益(F/X) *	585	1,052
其他業外損益(Others)	637	823
合計(Total)	2,215	3,018

* 包含外匯相關金融資產評價變更

* Including FX-related derivatives' fair value change

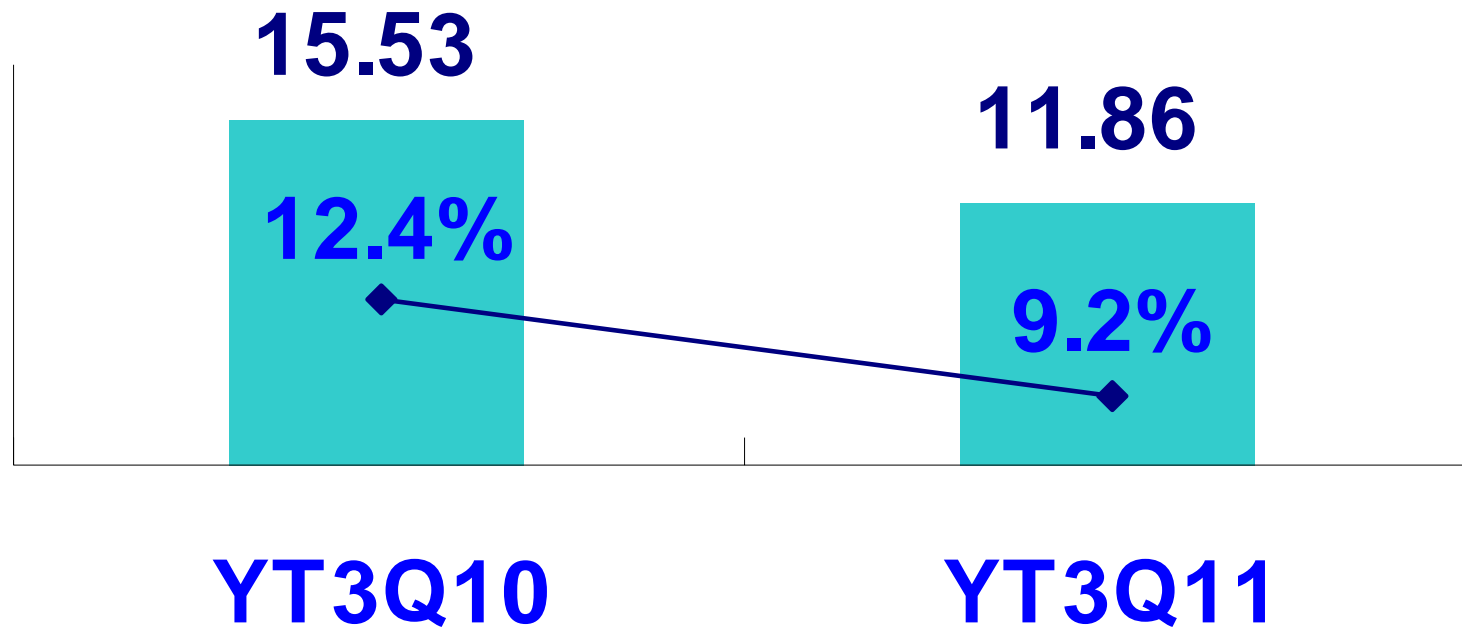


稅前淨利

Net Income Before Tax

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales





所得稅與少數股權 Tax & Minority Interest

單位：新台幣百萬元

Unit: NT\$ million

	YT3Q10	YT3Q11
稅前淨利(Net income before tax)	15,534	11,860
所得稅(Tax)	(1,393)	(2,307)
停業部門損益(Loss from operations of discontinued segments)	11	0
少數股權淨利(Minority interest)	(1,786)	(1,026)
稅後淨利(Net income after tax)	12,367	8,527

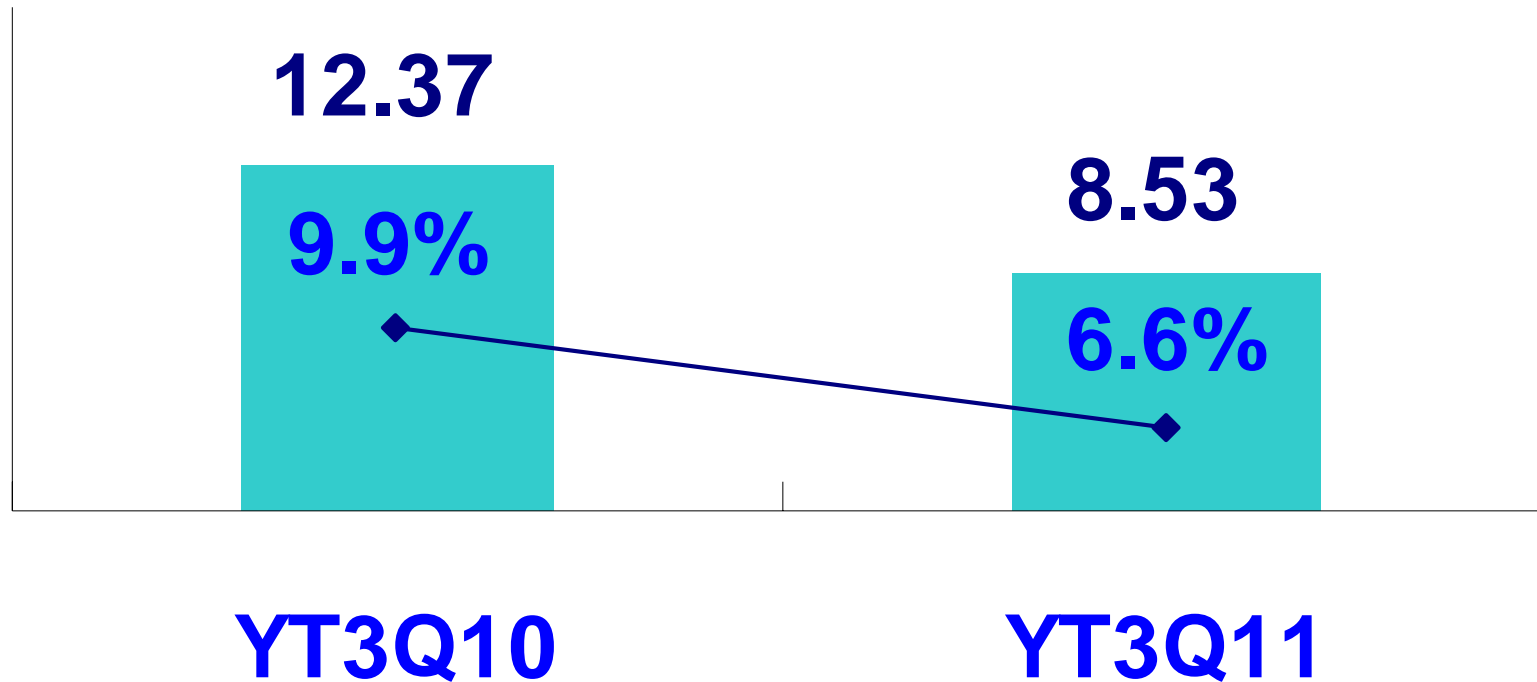


稅後淨利

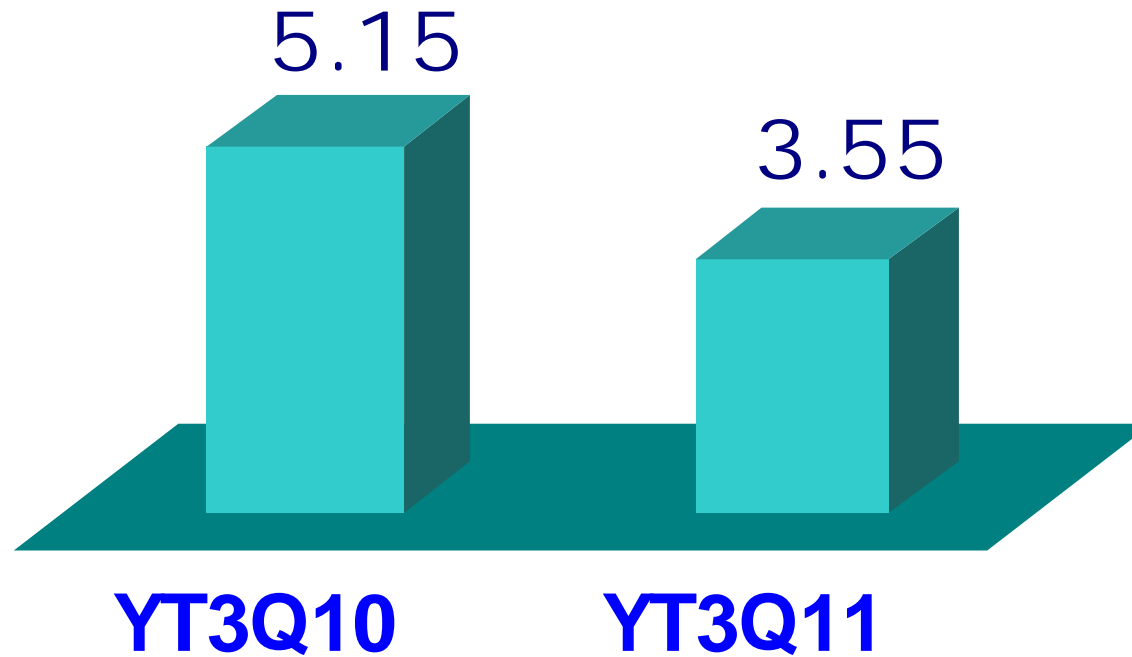
Net Income After Tax

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales



每股淨利(新台幣元) EPS (unit: NT\$)



*每股盈餘之設算基於加權平均股數**24.01**億股

***EPS based on weighted average shares outstanding of 2,401 million shares.**

THANK YOU !

To learn more about Delta,
please visit www.deltaww.com

