

台達電子2020年第三季財報法人說明會

線上Q&A說明

- 會議將於 [10/29 15:00](#) 準時開始
- 與會者可於線上進行提問
- 提問前請先輸入您所屬的代表機構及姓名
- 如無法線上提問，請聯絡技術團隊：(02)8797-2088 # 5074

Delta Electronics, Inc.

Q3 2020 Results Analyst Meeting

Instructions of online Q&A

- [The meeting will start at 15:00, Oct 29](#)
- Participants may raise your questions via textbox
Please identify your name and company before asking questions
- Please contact our IT team should you encounter any technical issues: (02)8797-2088 # 5074



Delta Electronics, Inc. Q3 2020 Results

台達電子2020年第三季財報法人說明會

29 Oct 2020



- **The financial numbers hereby are based on International Financial Reporting Standards (IFRS)**

本簡報財務數字係根據國際財務報導準則編製

- **Cumulative consolidated numbers were reviewed by CPA**

合併數字經會計師核閱簽證



Q3 2020 Financial Results

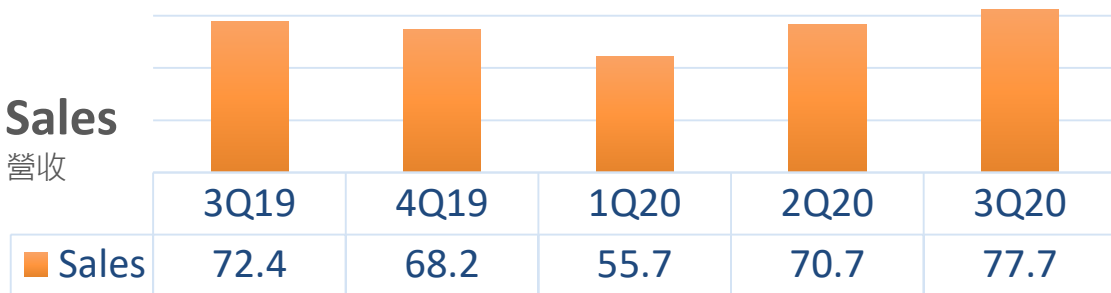
2020年第三季結算數字

Sales Revenues & Gross Profits

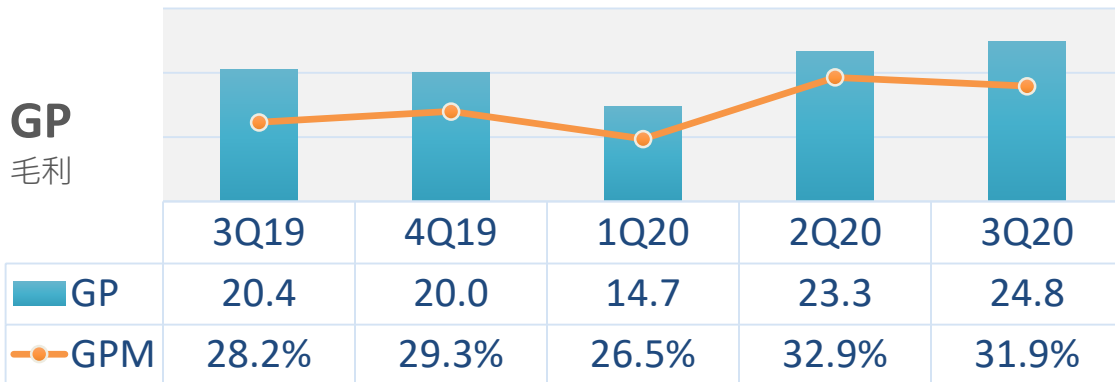
合併營收及毛利

NT\$ billion
新台幣十億元

Sales
營收



GP
毛利

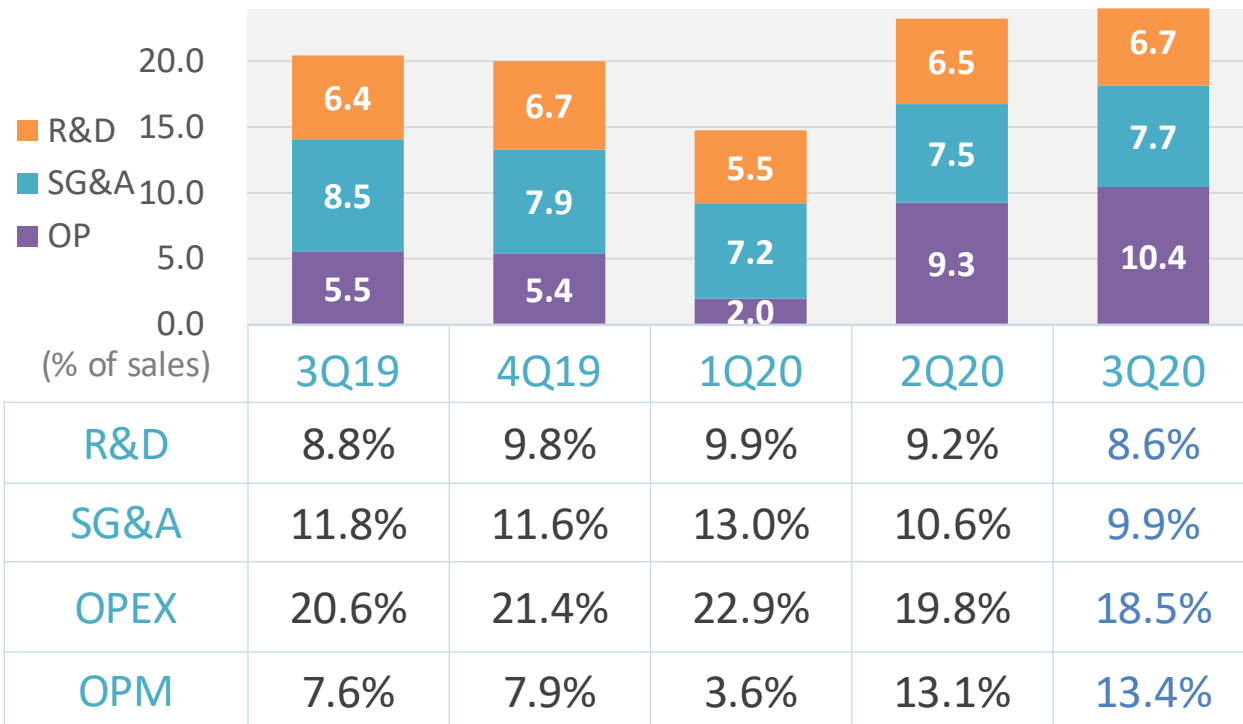


	y/y 年對年	q/q 季對季
Sales 營收	+7%	+10%
GP 毛利	+21%	+7%

Operating Profits & Expenses

營業淨利及費用

NT\$ billion
新台幣十億元

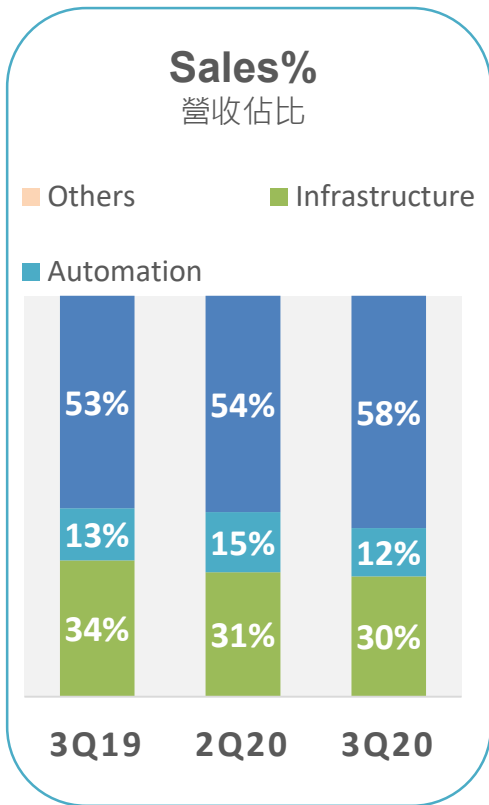


	y/y 年對年	q/q 季對季
R&D 研發費用	+4%	+3%
SG&A 銷管費用	-10%	+3%
OPEX 總營業費用	-4%	+3%
OP 營業淨利	+89%	+13%

Performance by Segment

主要部門表現

NT\$ million 新台幣百萬元		Sales		Profits		
		y/y 年對年	q/q 季對季	y/y 年對年	q/q 季對季	
Power Electronics 電源及零組件	44,770	+17%	+18%	7,070	+79%	+22%
Automation 自動化	9,709	+2%	-8%	1,088	+87%	-16%
Infrastructure 基礎設施	23,165	-6%	+4%	2,289	+134%	+6%

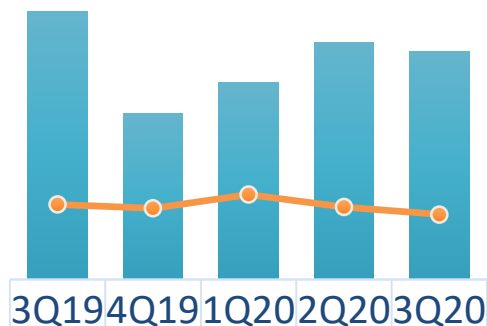


Non-operating Profits

業外損益

NT\$ billion
新台幣十億元

Non-OP 業外損益



■ non-op	1.0	0.8	0.9	0.9	0.9
—● % of sales	1.4%	1.3%	1.5%	1.3%	1.2%

NT\$ million

新台幣百萬元

3Q19 2Q20 3Q20

Gain on disposal of investment

處分投資損益

0 8 (3)

Interest income

利息收益

(11) 48 38

FX income

匯兌損益

278 40 96

Others

其他

717 833 782

Total

合計

984 929 913

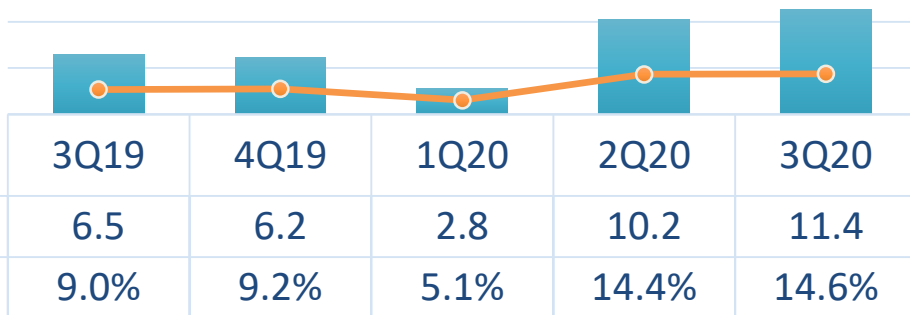
Profits before Tax v.s EBITA

稅前淨利及息稅折舊及攤銷前利潤

Profits before tax

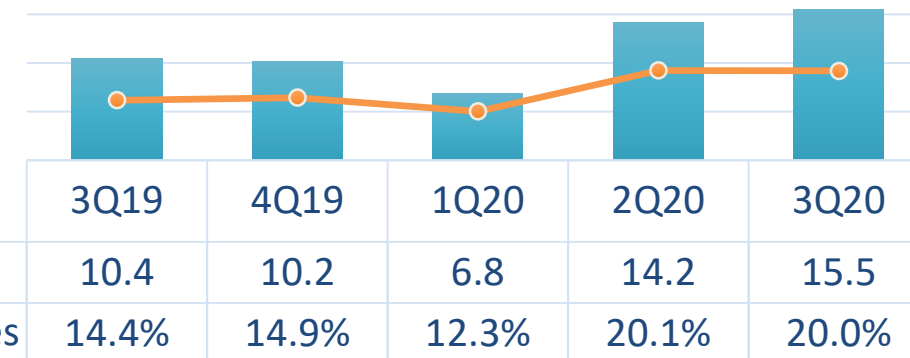
稅前淨利

NT\$ billion
新台幣十億元



EBITA

息稅折舊及
攤銷前利潤



	y/y 年對年	q/q 季對季
Profits before tax 稅前淨利	+75%	+11%
EBITA 息稅折舊及 攤銷前利潤	+49%	+9%

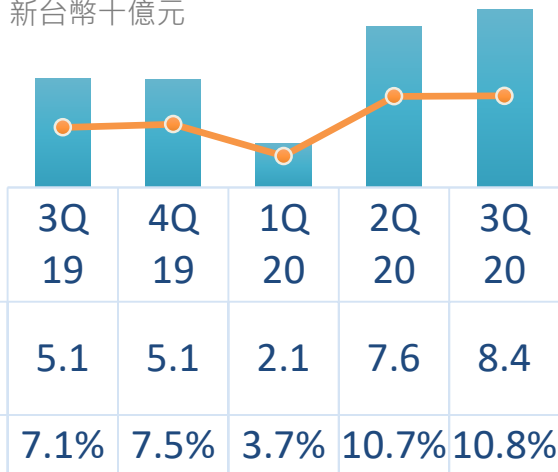
Net Profits after Tax

稅後淨利

Net profits after tax

稅後淨利

NT\$ billion
新台幣十億元



Net profits after tax	5.1	5.1	2.1	7.6	8.4
% of sales	7.1%	7.5%	3.7%	10.7%	10.8%

	y/y	q/q
Net profits after tax	+64%	+10%

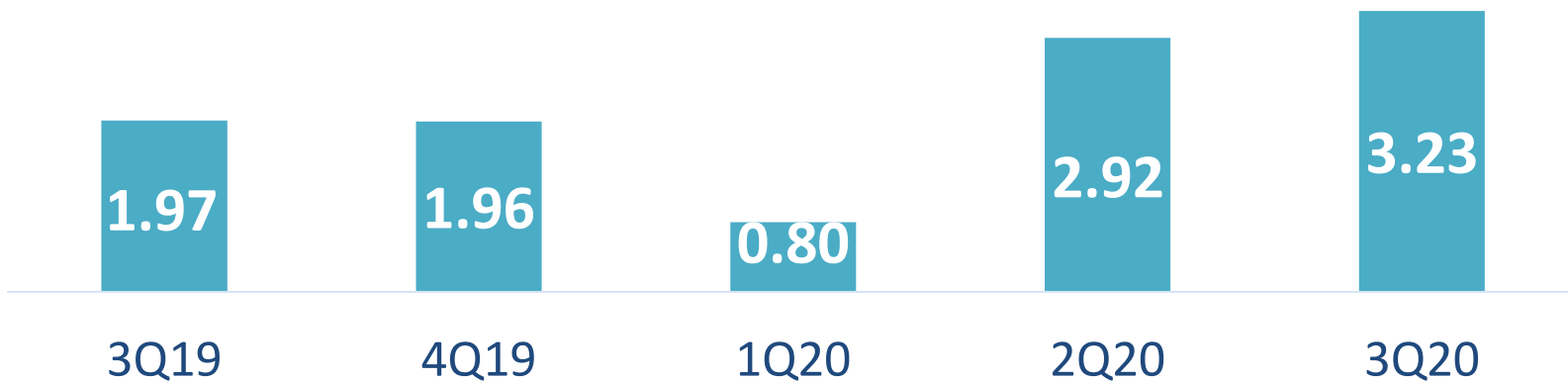
NT\$ million 新台幣百萬元	3Q19	2Q20	3Q20
Profit before income tax 稅前淨利	6,505	10,194	11,361
Income tax 所得稅	(1,162)	(2,073)	(2,246)
Non-controlling interest 非控制權益	(213)	(524)	(725)
Net profit after tax 稅後淨利	5,130	7,597	8,390



EPS

每股淨利

Unit: NT\$
新台幣元



*EPS based on shares outstanding of 2,598 million.

每股盈餘之設算基於在外流通股數25.98億股。



YT3Q 2020 Financial Results

2020年前三季結算數字

Sales Revenues & Gross Profits

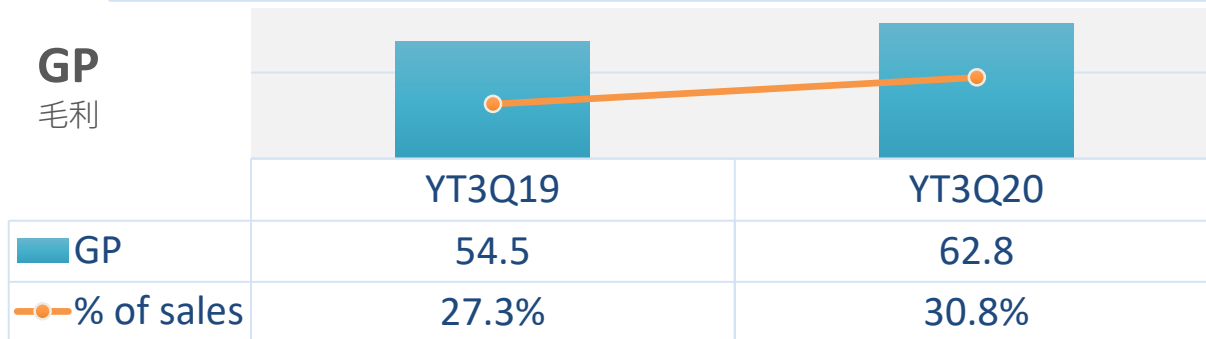
合併營收及毛利

NT\$ billion
新台幣十億元

Sales
營收



GP
毛利

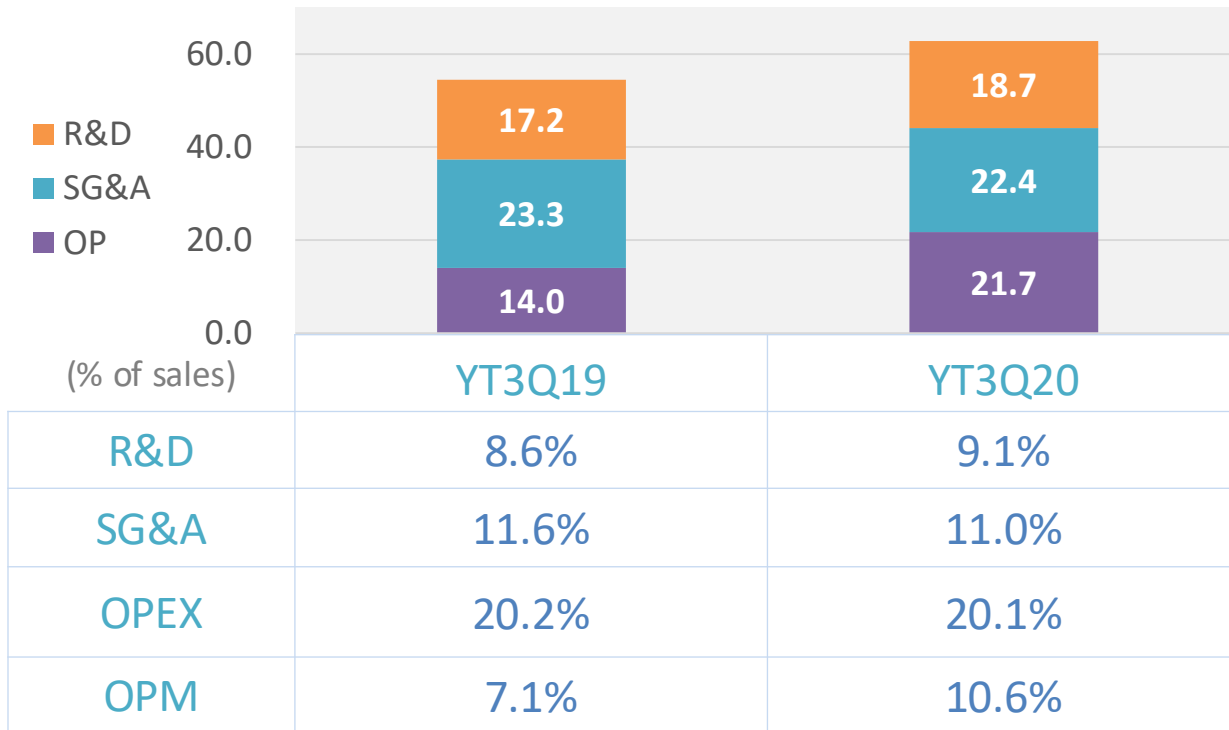


y/y 年對年	
Sales 營收	+2%
GP 毛利	+15%

Operating Profits & Expenses

營業淨利及費用

NT\$ billion
新台幣十億元

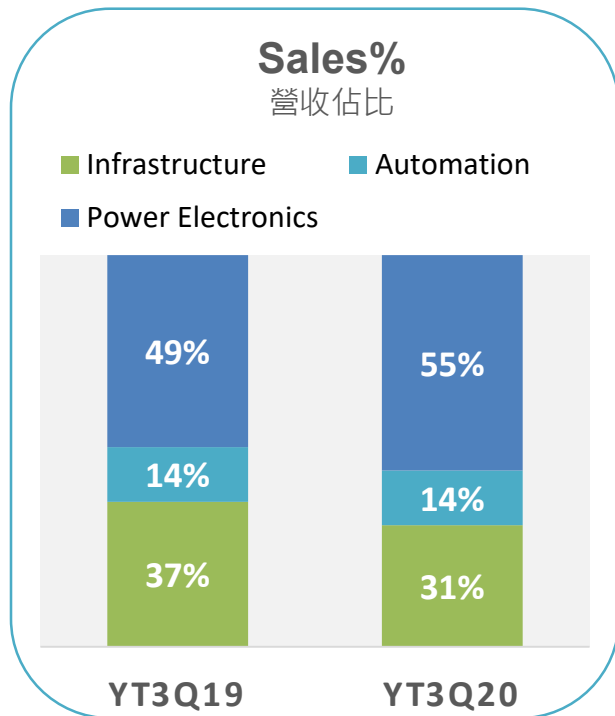


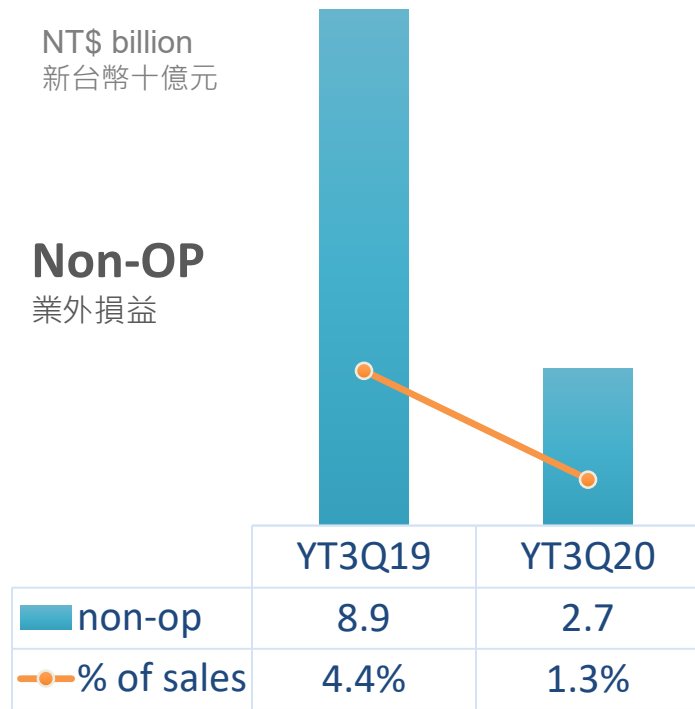
	y/y 年對年
R&D 研發費用	+9%
SG&A 銷管費用	-4%
OPEX 總營業費用	+2%
OP 營業淨利	+55%

Performance by Segment

主要部門表現

NT\$ million 新台幣百萬元	Sales		Profits	
		y/y 年對年		y/y 年對年
Power Electronics 電源及零組件	111,256	+13%	14,471	+66%
Automation 自動化	28,724	+3%	2,725	+43%
Infrastructure 基礎設施	63,915	-13%	4,496	+33%





NT\$ million 新台幣百萬元	YT3Q19	YT3Q20
Gain on disposal of investment 處分投資損益	5,813	(80)
Interest income 利息收益	117	136
FX income 匯兌損益	481	512
Others 其他	2,455	2,131
Total 合計	8,866 (註)	2,699

註：YT3Q19之業外損益，其中有5,926million，來自併購泰達電之一次性、非現金處分投資利益。

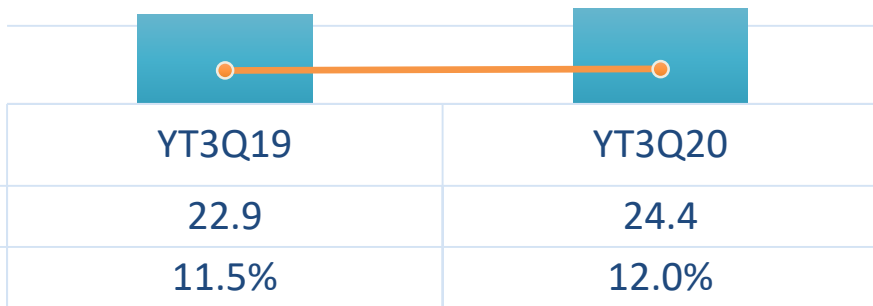
Profits before Tax v.s EBITA

稅前淨利及息稅折舊及攤銷前利潤

Profits before tax

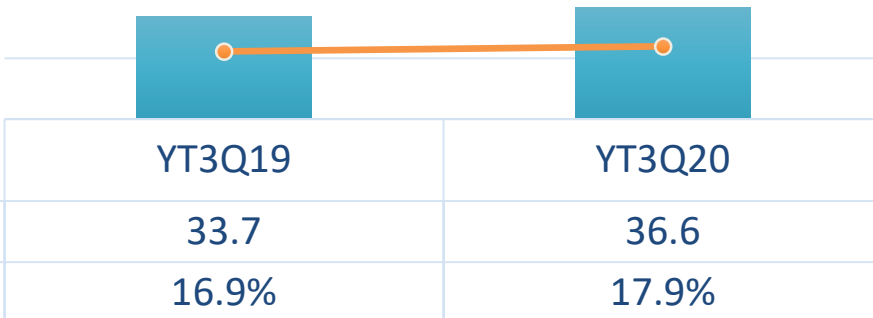
稅前淨利

NT\$ billion
新台幣十億元



EBITA

息稅折舊及攤銷前利潤



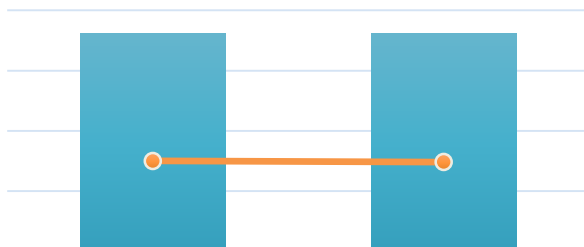
	y/y 年對年
Profits before tax 稅前淨利	+7%
EBITA 息稅折舊及攤銷前利潤	+9%

Net Profits after Tax

稅後淨利

NT\$ billion
新台幣十億元

Net profits after tax
稅後淨利



	YT3Q19	YT3Q20
Net profits after tax	18.0	18.1
% of sales	9.0%	8.9%

	y/y
Net profits after tax	+0.1%

NT\$ million 新台幣百萬元	YT3Q19	YT3Q20
Profit before income tax 稅前淨利	22,894	24,391
Income tax 所得稅	(4,076)	(4,928)
Non-controlling interest 非控制權益	(786)	(1,409)
Net profit after tax 稅後淨利	18,032	18,054

Unit: NT\$
新台幣元



*EPS based on shares outstanding of 2,598 million
每股盈餘之設算基於在外流通股數25.98億股。



電源及零組件
Power Electronics

- **Power supplies**
電源供應器
- **Fans & thermal**
風扇及散熱管理
- **Passive components**
被動元件
- **On-board EV solutions**
汽車電子



自動化
Automation

- **Industrial automation**
工業自動化
- **Building automation**
樓宇自動化



基礎設施
Infrastructure

- **ICT infrastructure**
資通訊基礎設施
 - ✓ **Telecom power**
通信電源
 - ✓ **Datacenter solutions**
資料中心解決方案
 - ✓ **Networking**
網通系統
- **EIS infrastructure**
能源基礎設施
 - ✓ **Off-board EV charger**
電動車充電設備
 - ✓ **Renewable energy**
可再生能源
 - ✓ **Display**
視訊系統
 - ✓ **Medical & industrial power**
醫療及工業電源

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