

台達電子2011年財報法人說明會

Delta Electronics, Inc.

2011 Result Analyst Meeting

20 Mar 2012



- **合併財務數字乃根據財務會計準則公報第七號編製**
Consolidated financials are based on Statement of Financial Accounting Standard No. 7
- **年度合併數字係經由會計師審核**
Full-year consolidated numbers were audited by CPA



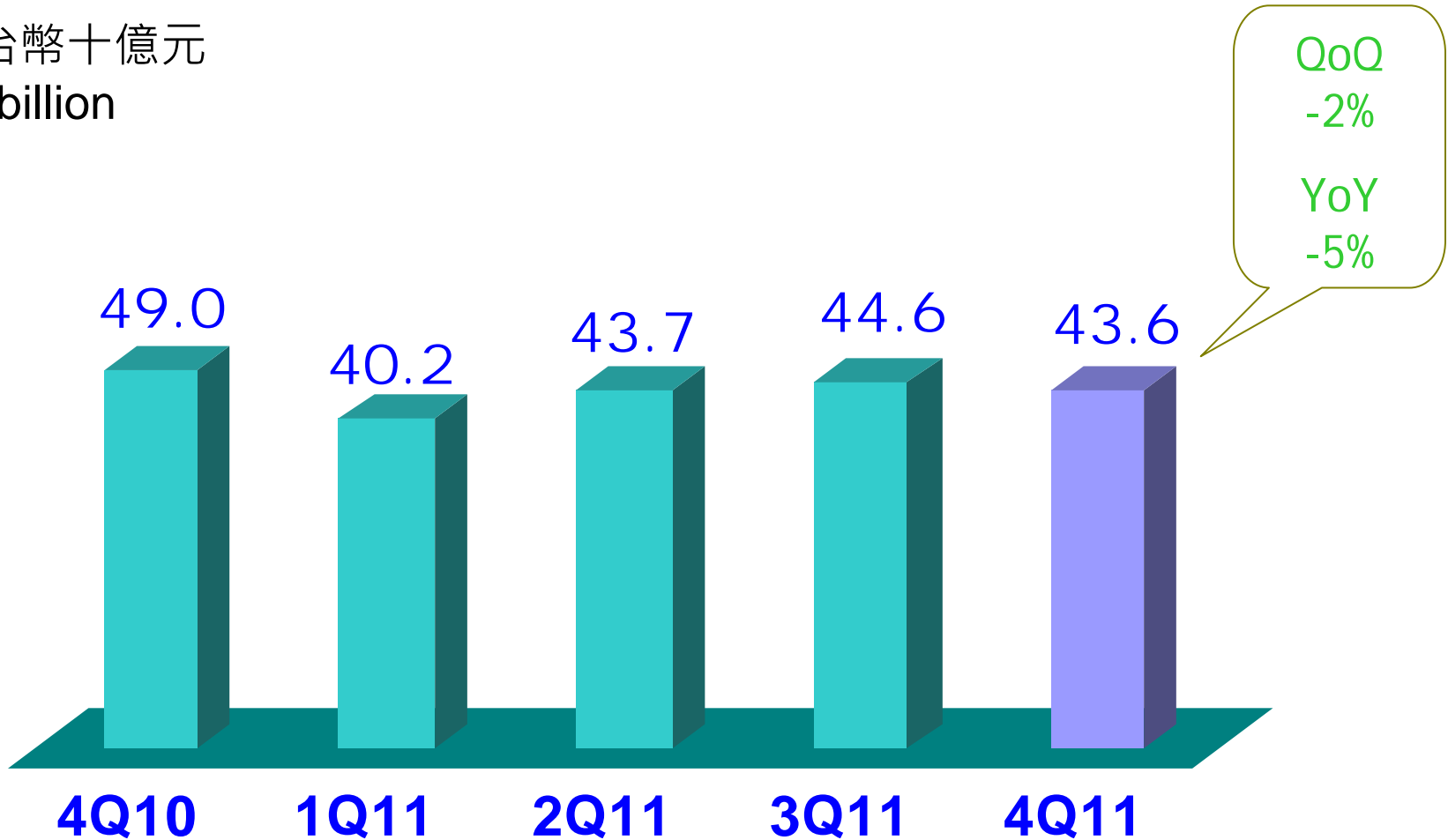
2011年第四季結算數字

2011 Fourth Quarter Results



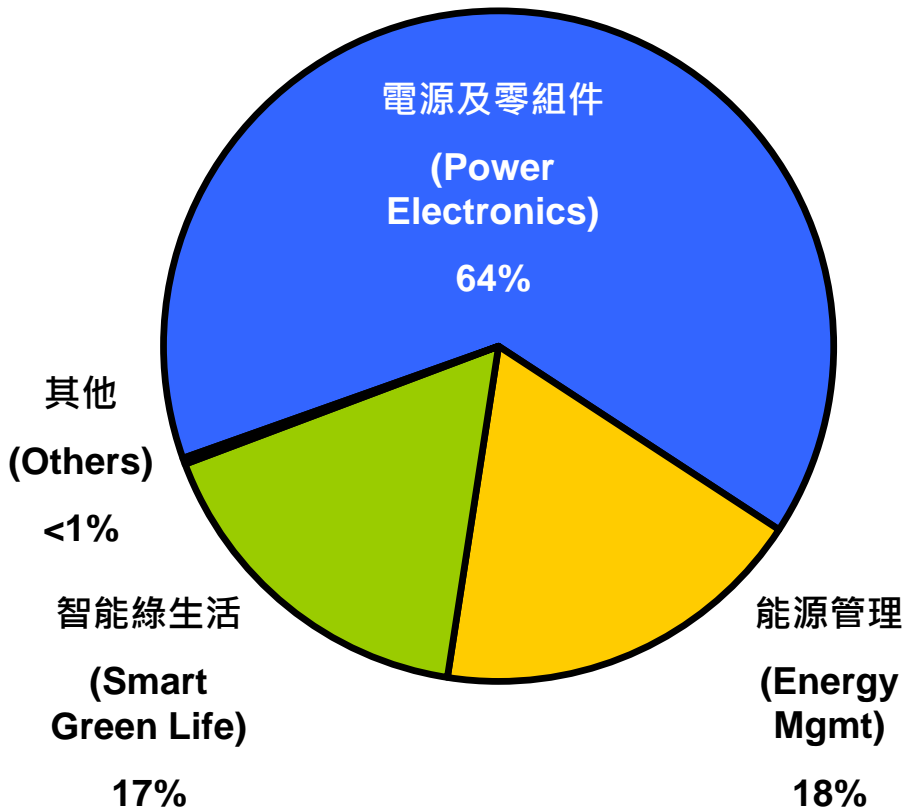
合併營收 Revenues

單位：新台幣十億元
Unit: NT\$ billion

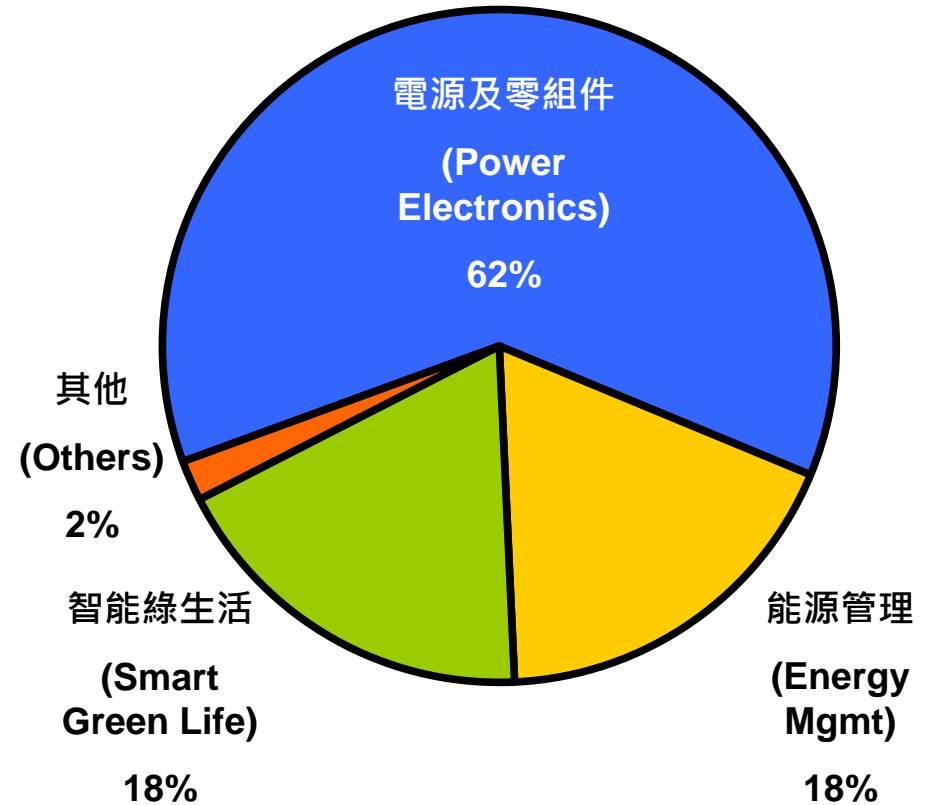


業務分類(一) Revenues by Business (1)

3Q11



4Q11



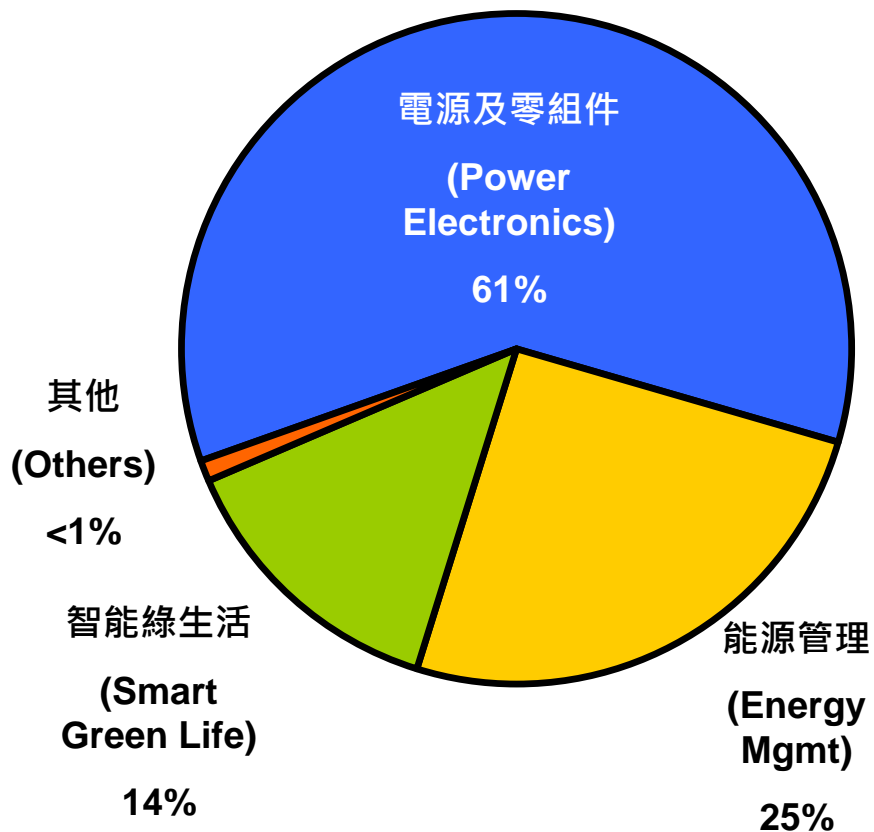
單位：新台幣百萬元

Unit: NT\$ million

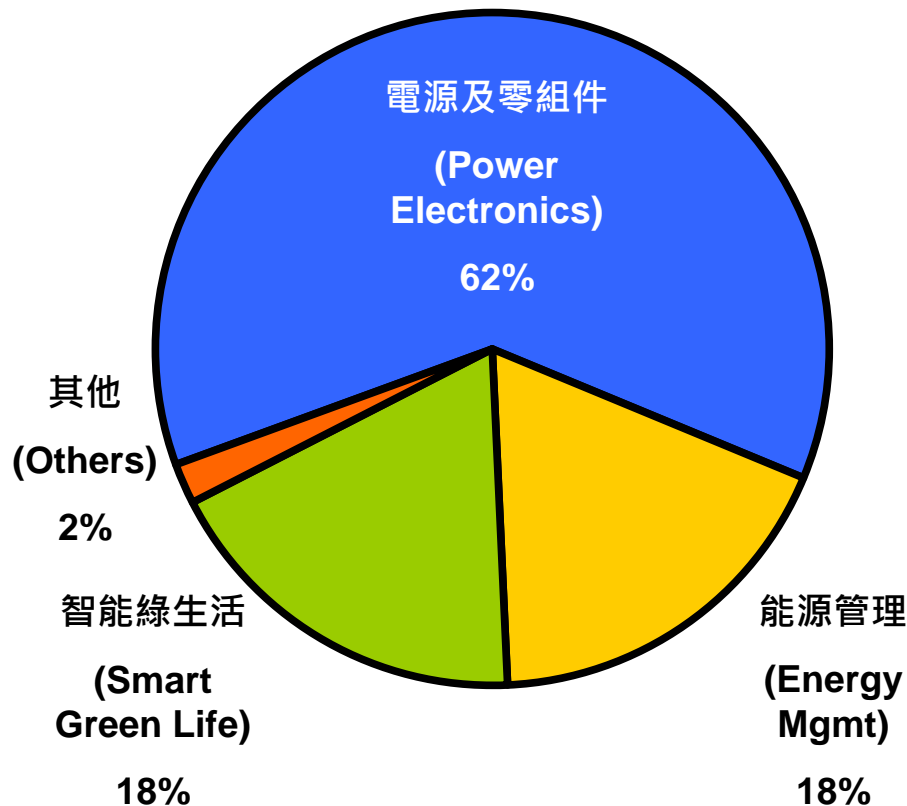
	3Q11	4Q11	Change
電源及零組件 (Power Electronics)	28,675	26,903	-6%
能源管理 (Energy Management)	8,121	7,943	-2%
智能綠生活 (Smart Green Life)	7,623	8,069	6%
其他(Others)	133	667	402%
總計(Total)	44,552	43,583	-2%

業務分類(二) Revenues by Business (2)

4Q10



4Q11





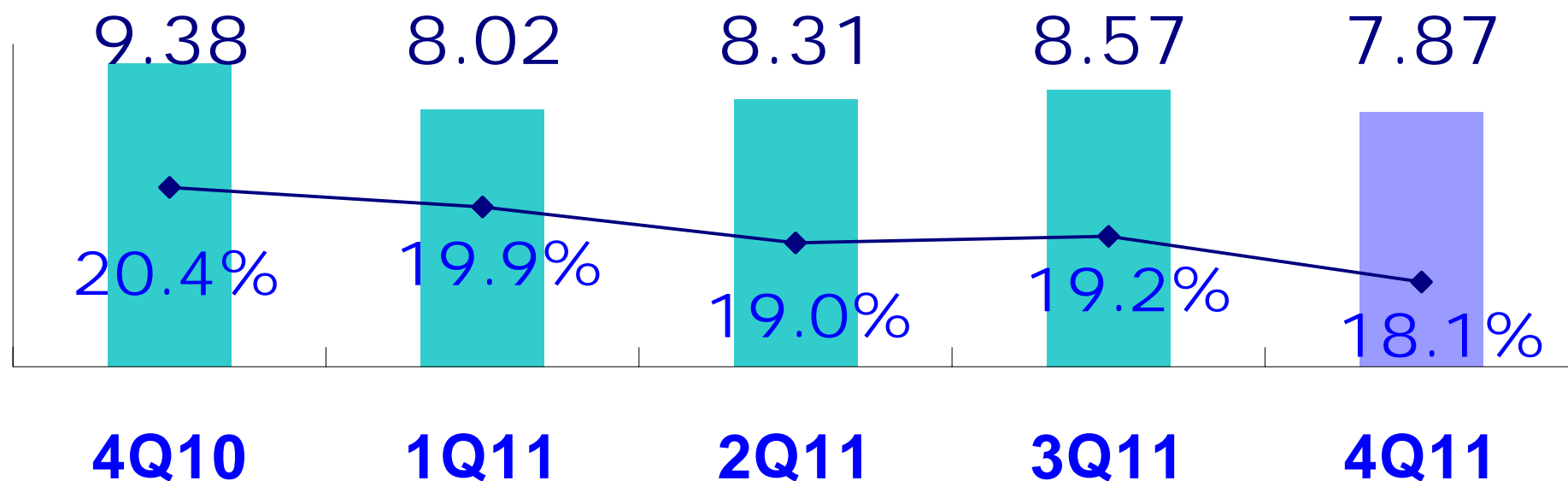
業務分類(二) Revenues by Business (2)

單位：新台幣百萬元

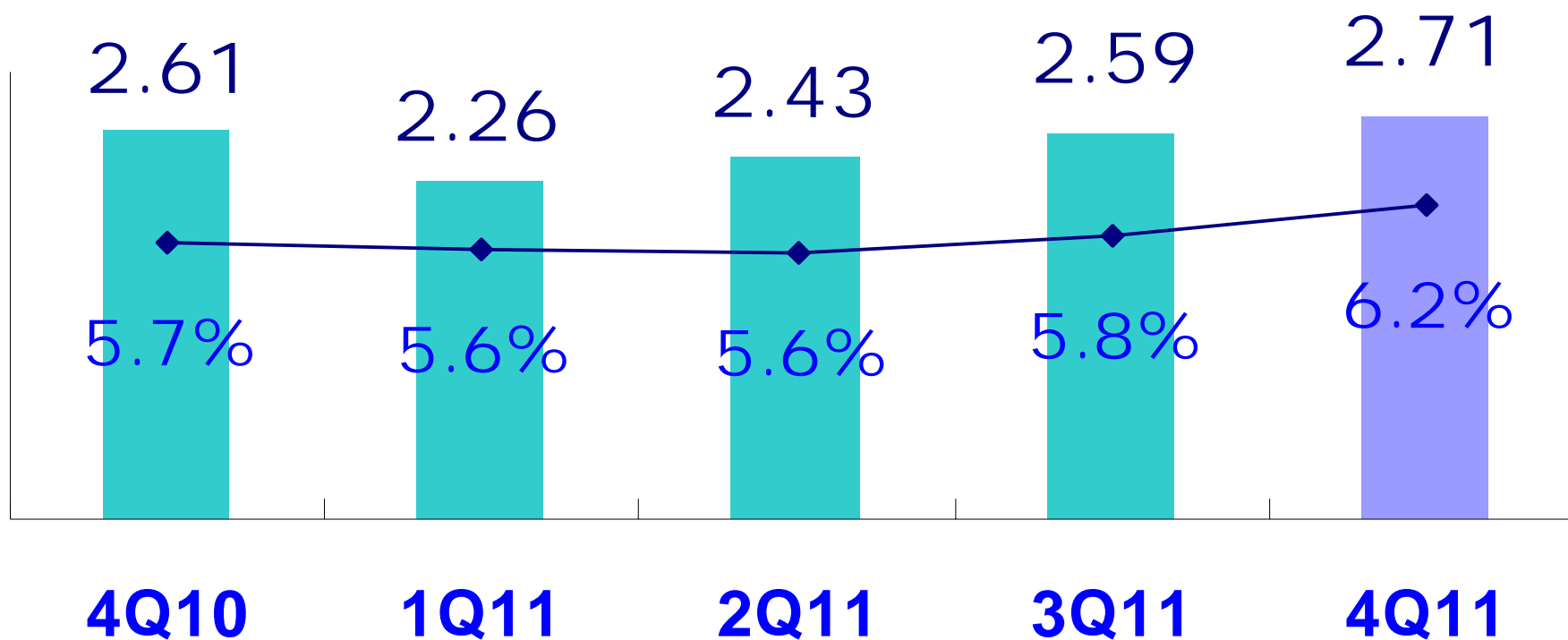
Unit: NT\$ million

	4Q10	4Q11	Change
電源及零組件 (Power Electronics)	27,825	26,903	-3%
能源管理 (Energy Management)	11,249	7,943	-29%
智能綠生活 (Smart Green Life)	6,547	8,069	23%
其他(Others)	293	667	128%
總計(Total)	45,914	43,583	-5%

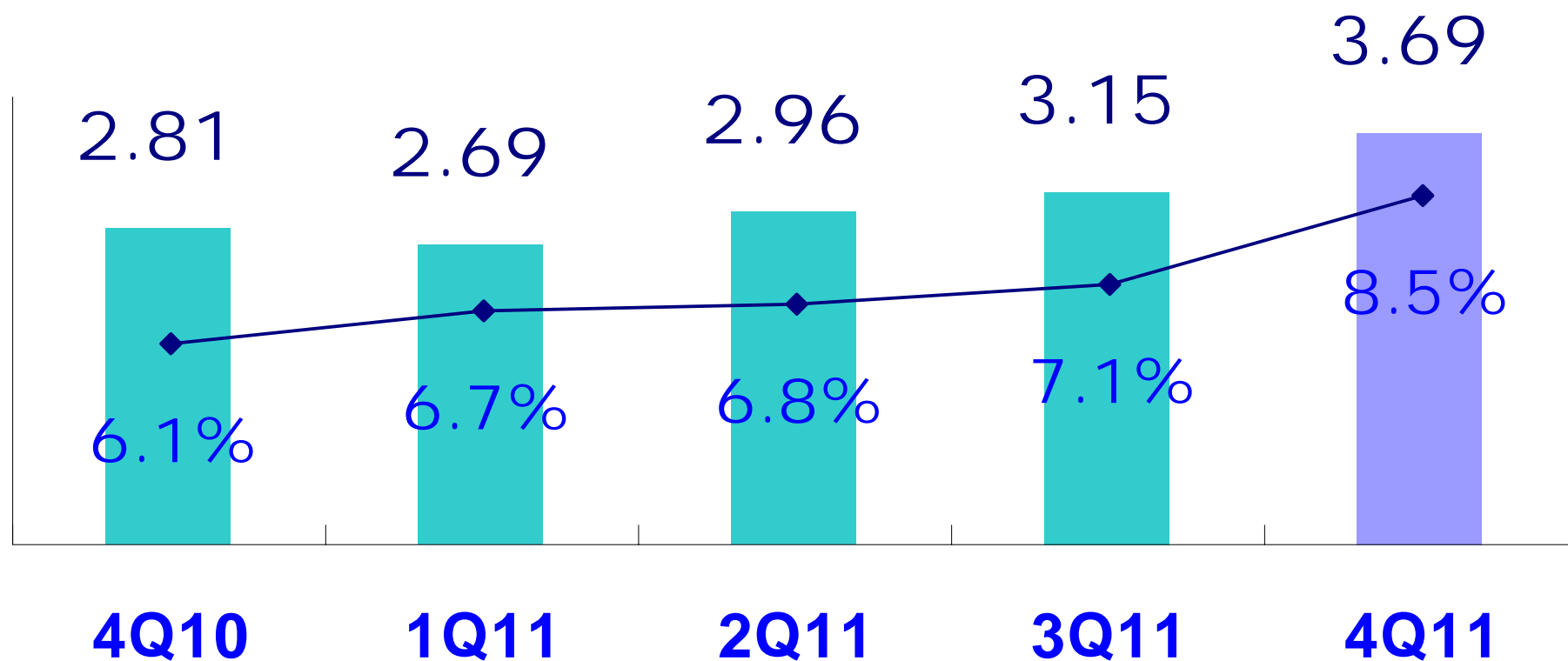
單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



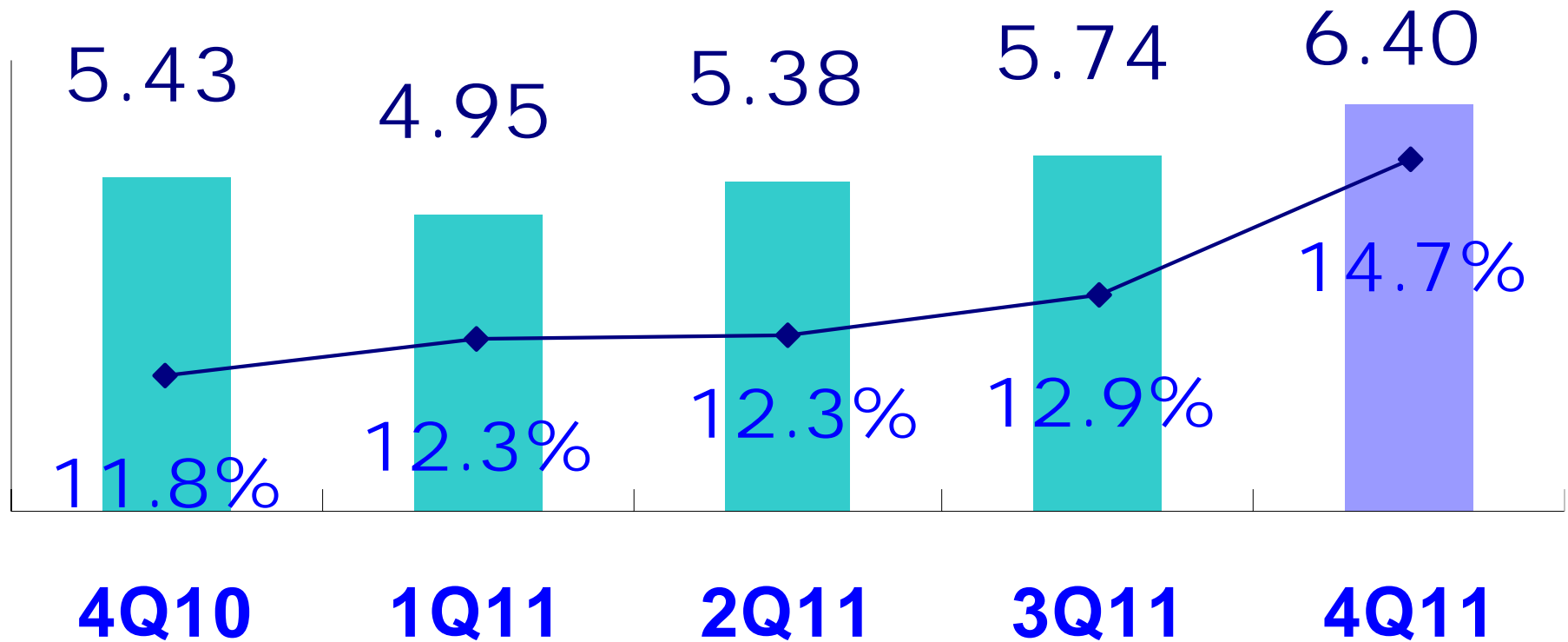
單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



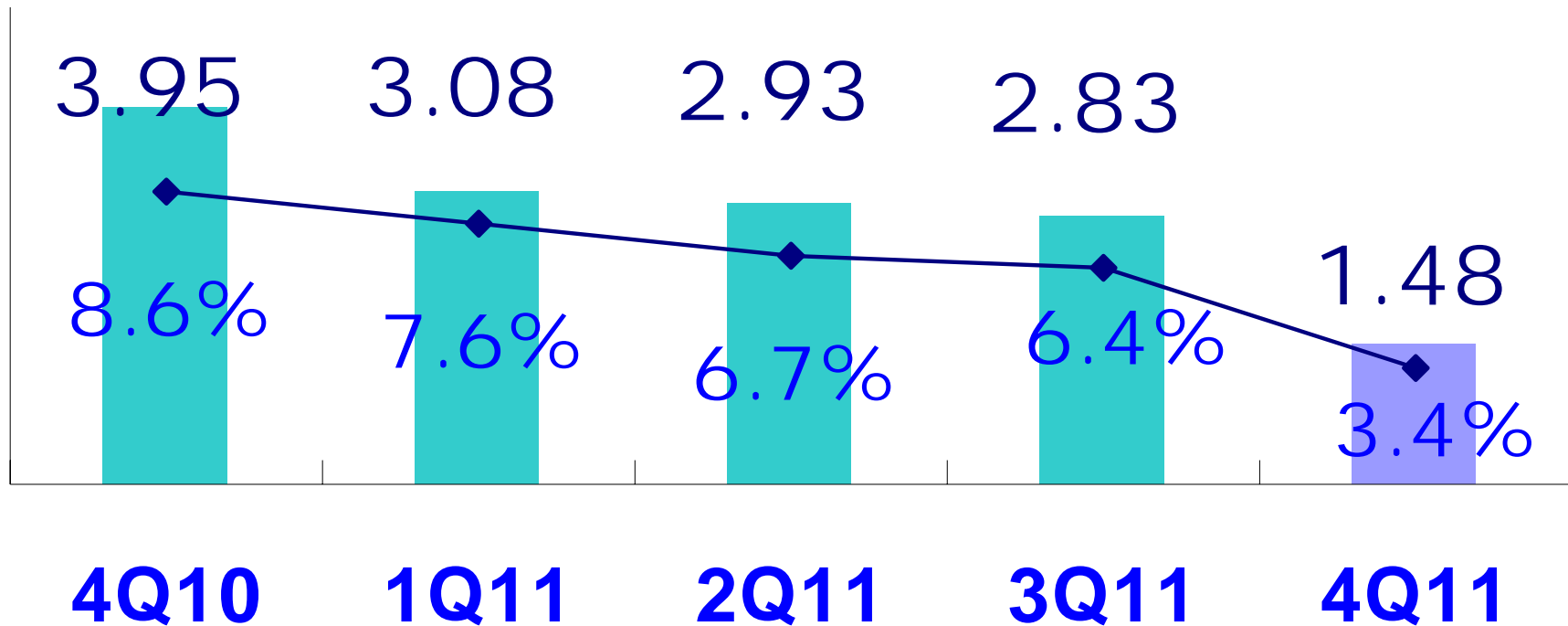
單位：新台幣十億元及營收百分比
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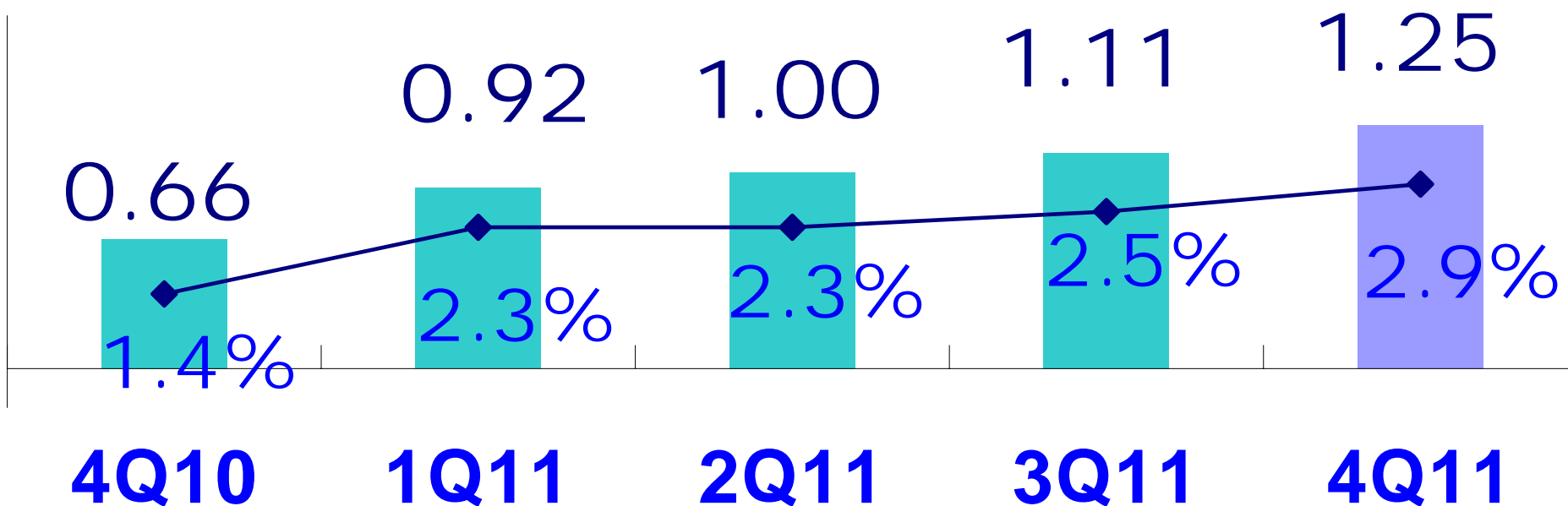
主要部門營業淨利 Operating Profit by Sector

單位：新台幣百萬元

Unit: NT\$ million

	4Q10	3Q11	4Q11
電源及零組件 (Power Electronics)	3,432	3,282	3,281
能源管理 (Energy Management)	1,051	(129)	(1,015)
智能綠生活 (Smart Green Life)	147	74	199
總計(Total)	4,631	3,227	2,465

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



Non-Operating Income Breakdown

單位：新台幣百萬元

Unit: NT\$ million

	3Q11	4Q11
處分投資(Investment disposal)	42	60
投資損益(Investment income)	89	155
利息收益(Interest income)	118	142
現金股利(Cash Dividend)	65	(149)
匯兌損益(F/X) *	475	369
其他業外損益(Others)	317	672
合計(Total)	1,106	1,248

* 包含外匯相關金融資產評價變更

* Including FX-related derivatives' fair value change



稅前淨利

Net Income Before Tax

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales





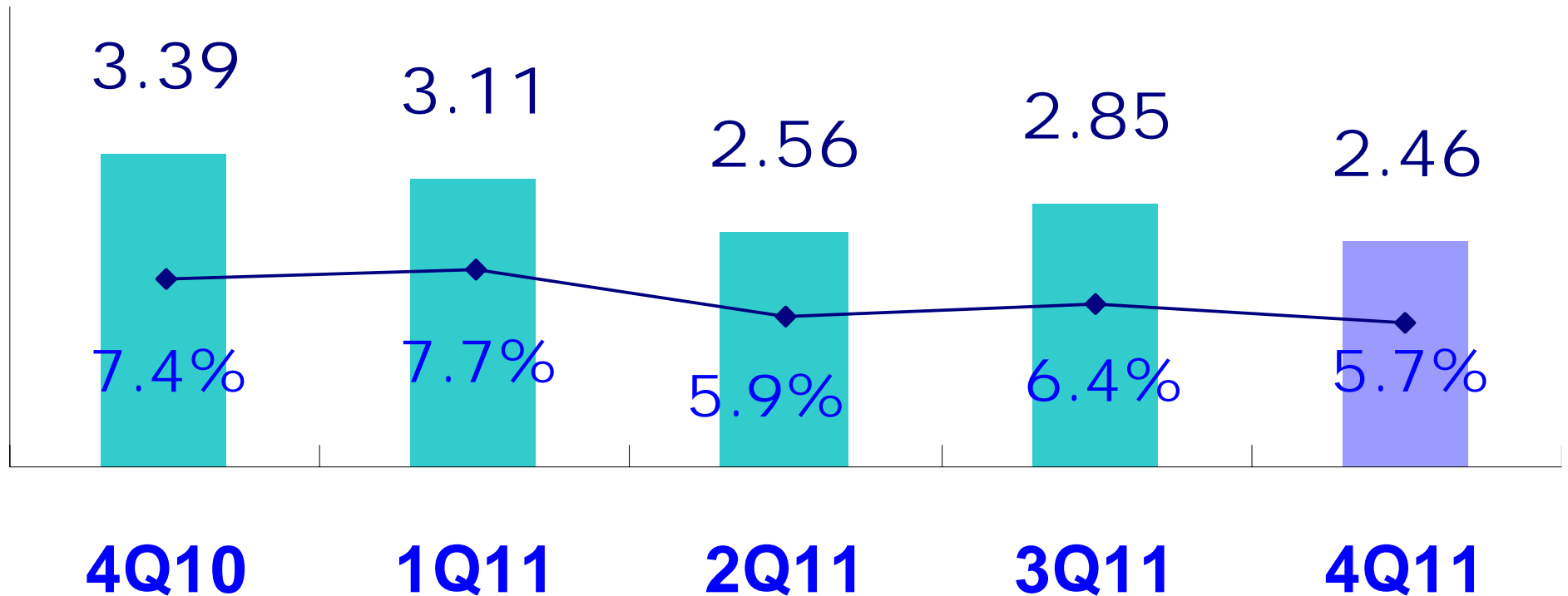
所得稅與少數股權 Tax & Minority Interest

單位：新台幣百萬元

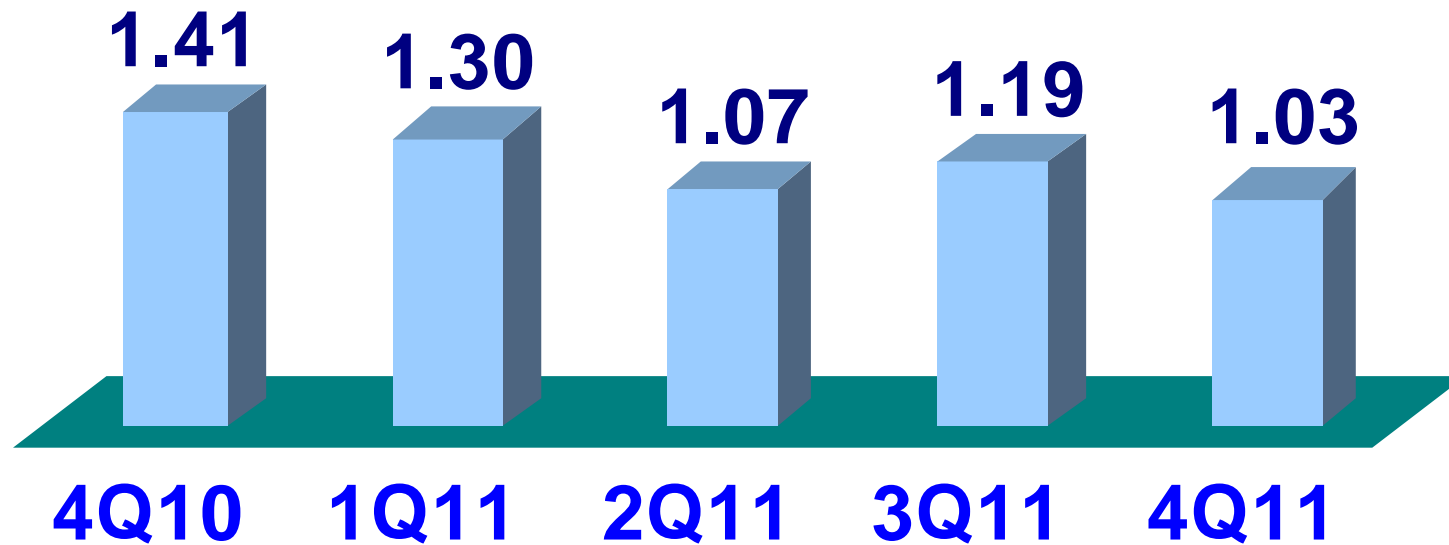
Unit: NT\$ million

	3Q11	4Q11
稅前淨利(Net income before tax)	3,937	2,725
所得稅(Tax)	(856)	(519)
非常損益(Extraordinary)	0	206
少數股權淨利(Minority interest)	(228)	52
稅後淨利(Net income after tax)	2,853	2,464

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



每股淨利(新台幣元) EPS (unit: NT\$)



*每股盈餘之設算基於加權平均股數**24.02**億股

***EPS based on weighted average shares outstanding of 2,402 million shares.**



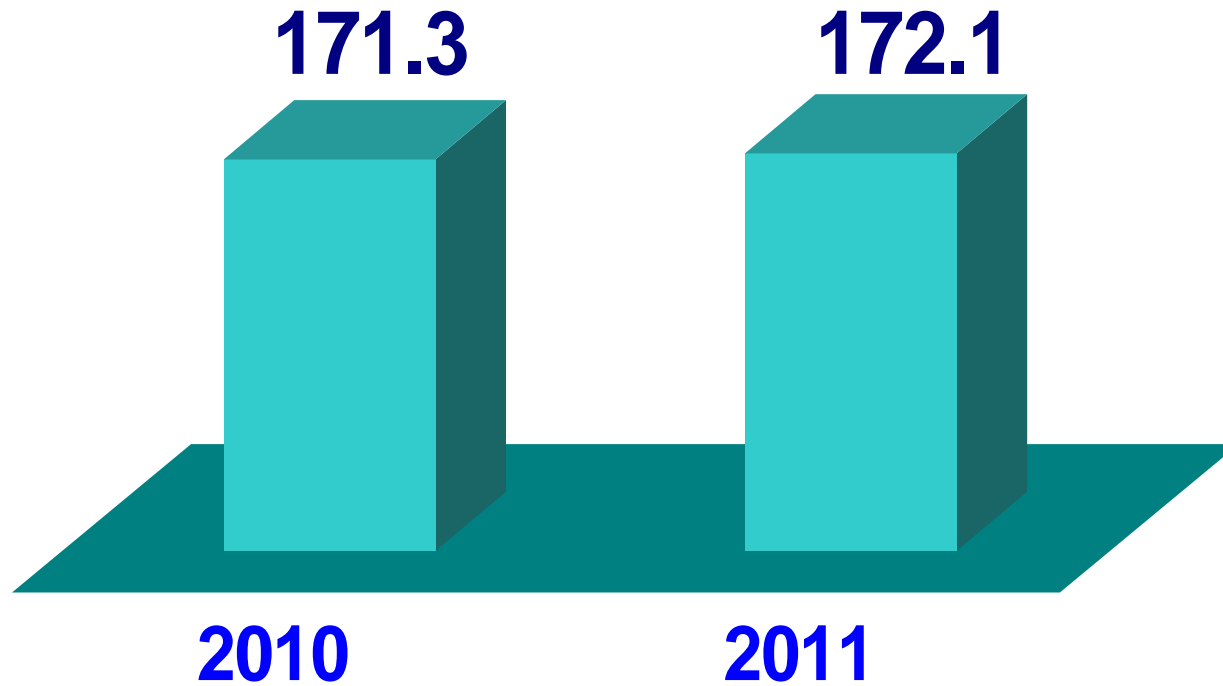
2011年結算數字

2011 Full Year Results



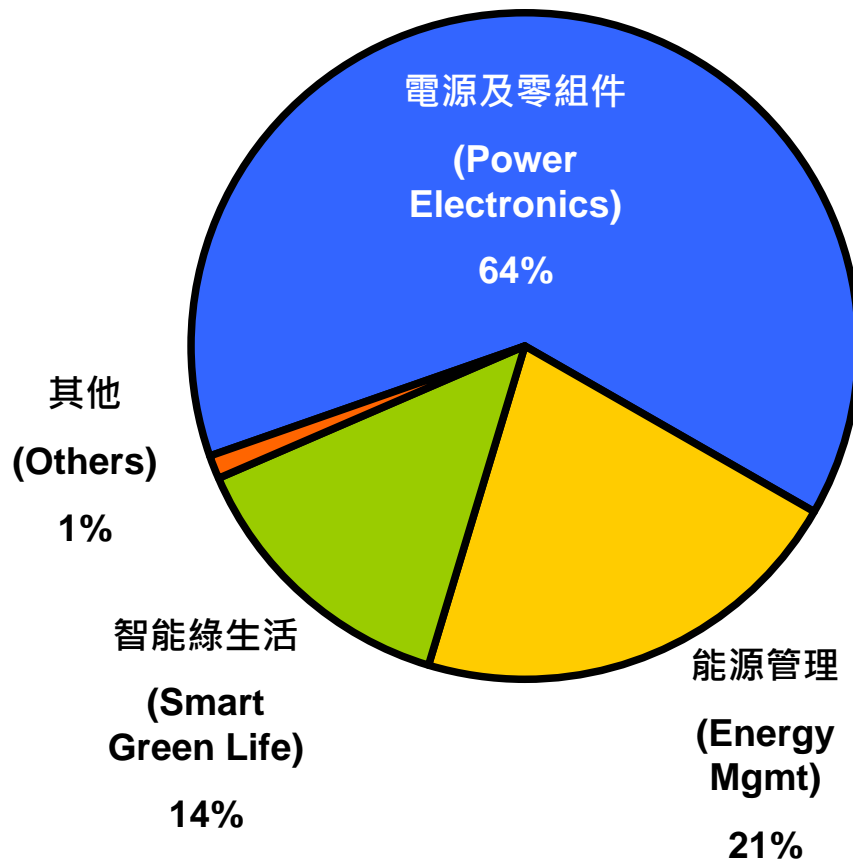
合併營收 Revenues

單位：新台幣十億元
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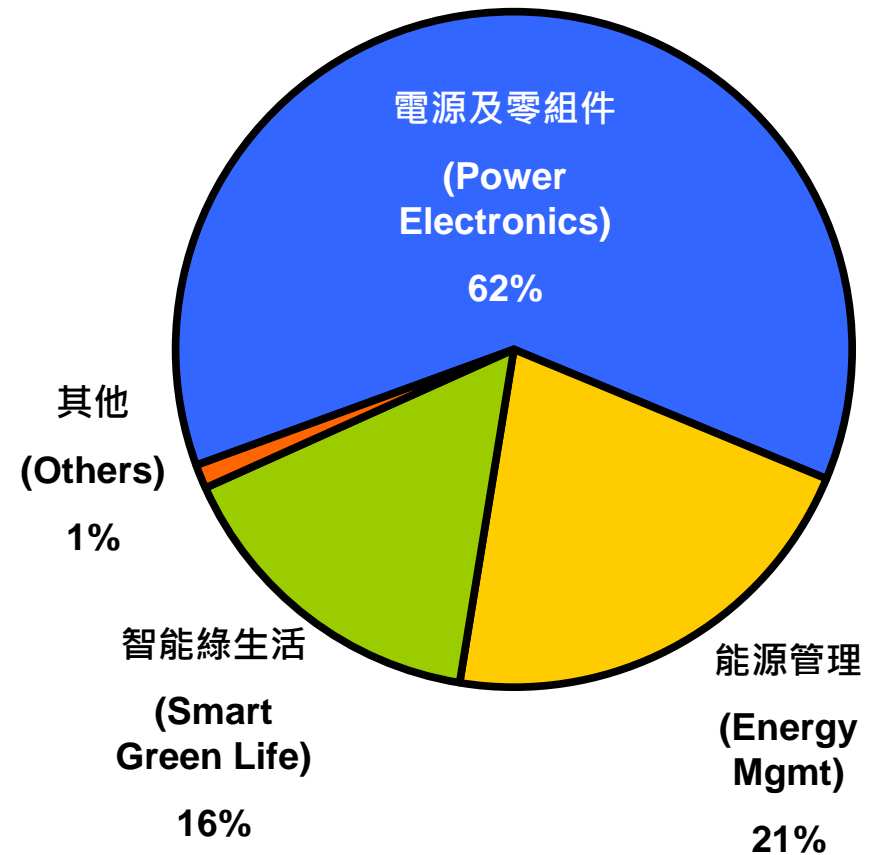


Revenues by Business

2010



2011



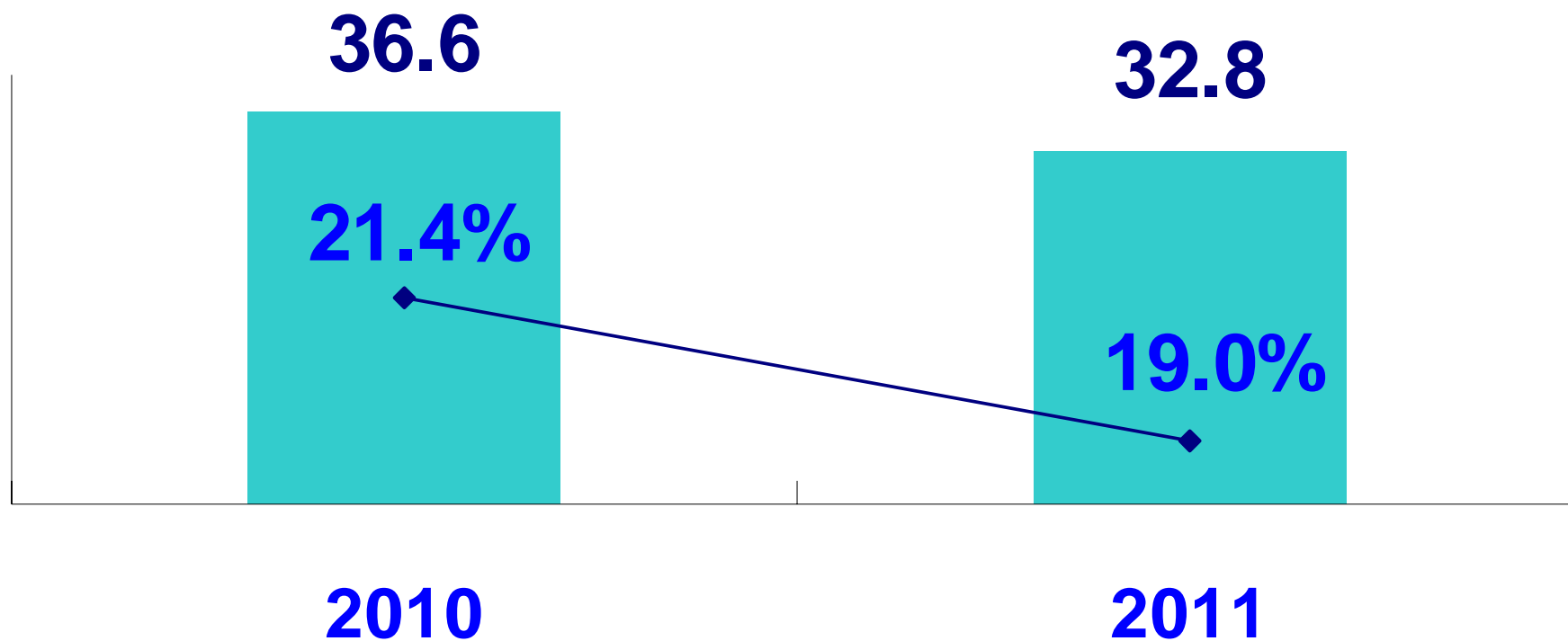
Revenues by Business

單位：新台幣百萬元

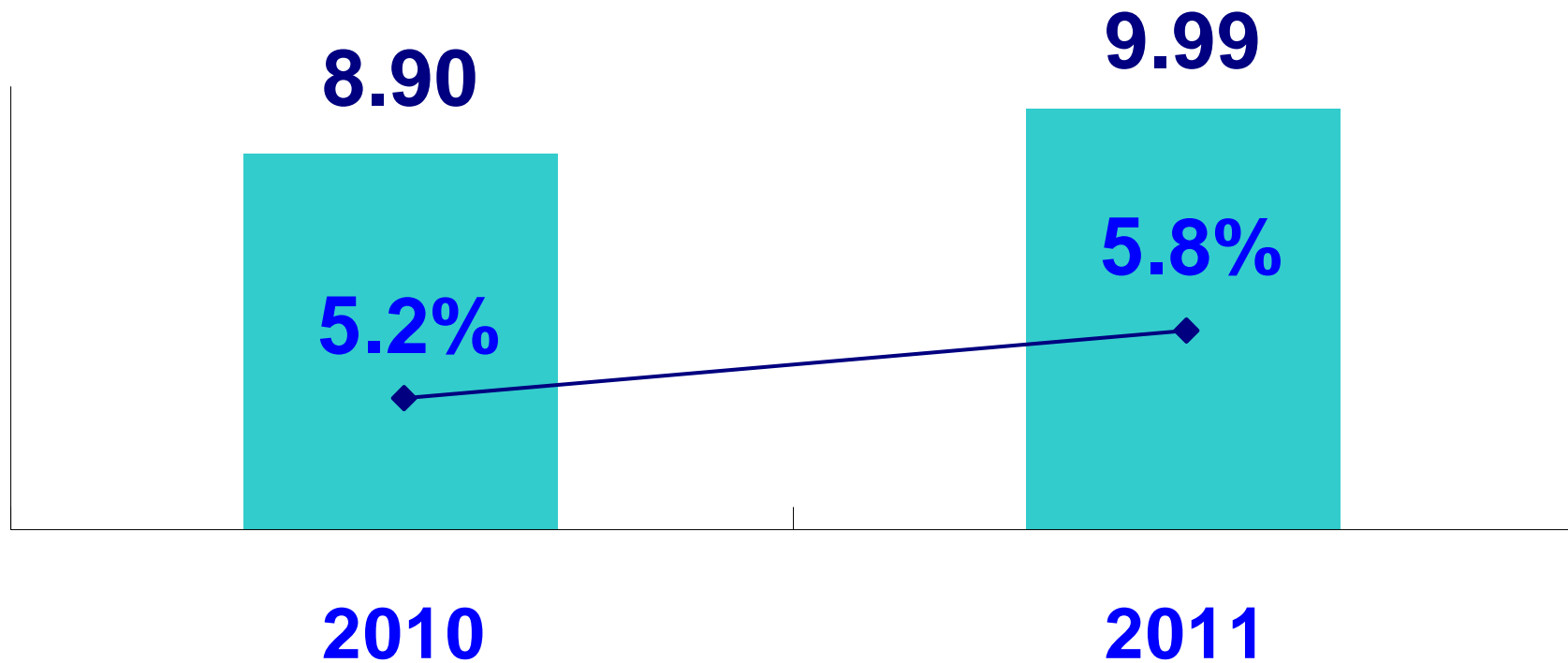
Unit: NT\$ million

	2010	2011	Change
電源及零組件 (Power Electronics)	109,551	107,086	-2%
能源管理 (Energy Management)	36,673	35,430	-3%
智能綠生活 (Smart Green Life)	23,844	28,161	18%
其他(Others)	1,234	1,379	12%
總計(Total)	171,302	172,056	0%

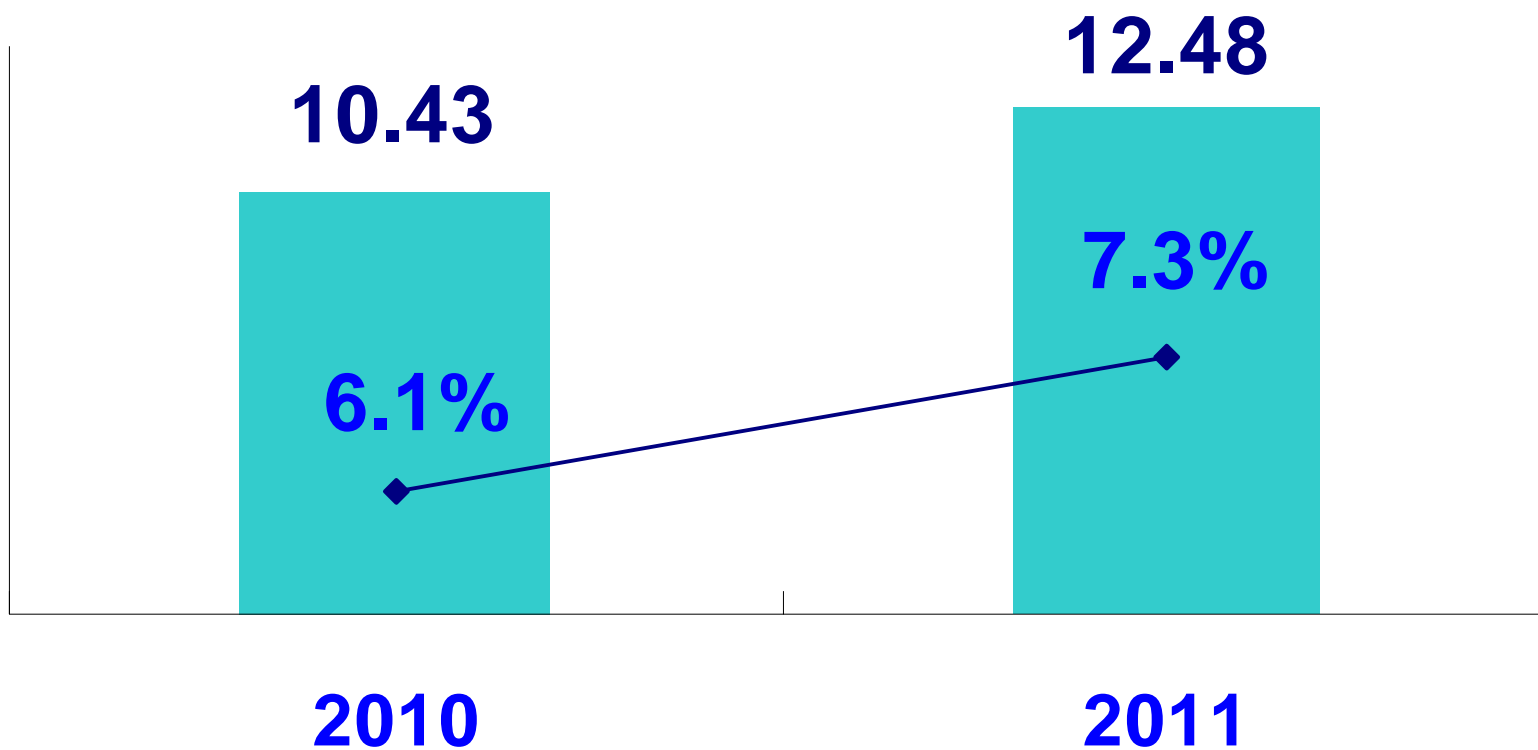
單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



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Unit: NT\$ billion & % of sales



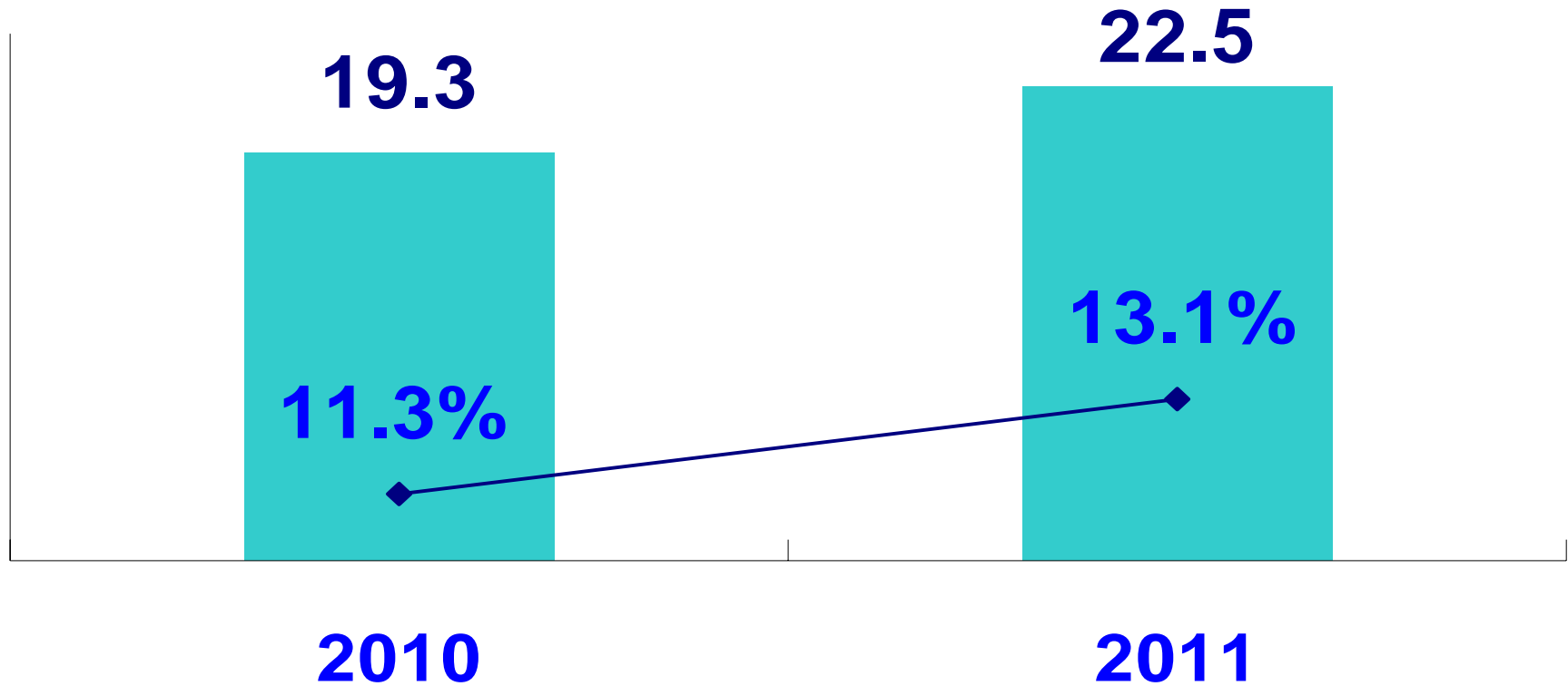
單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



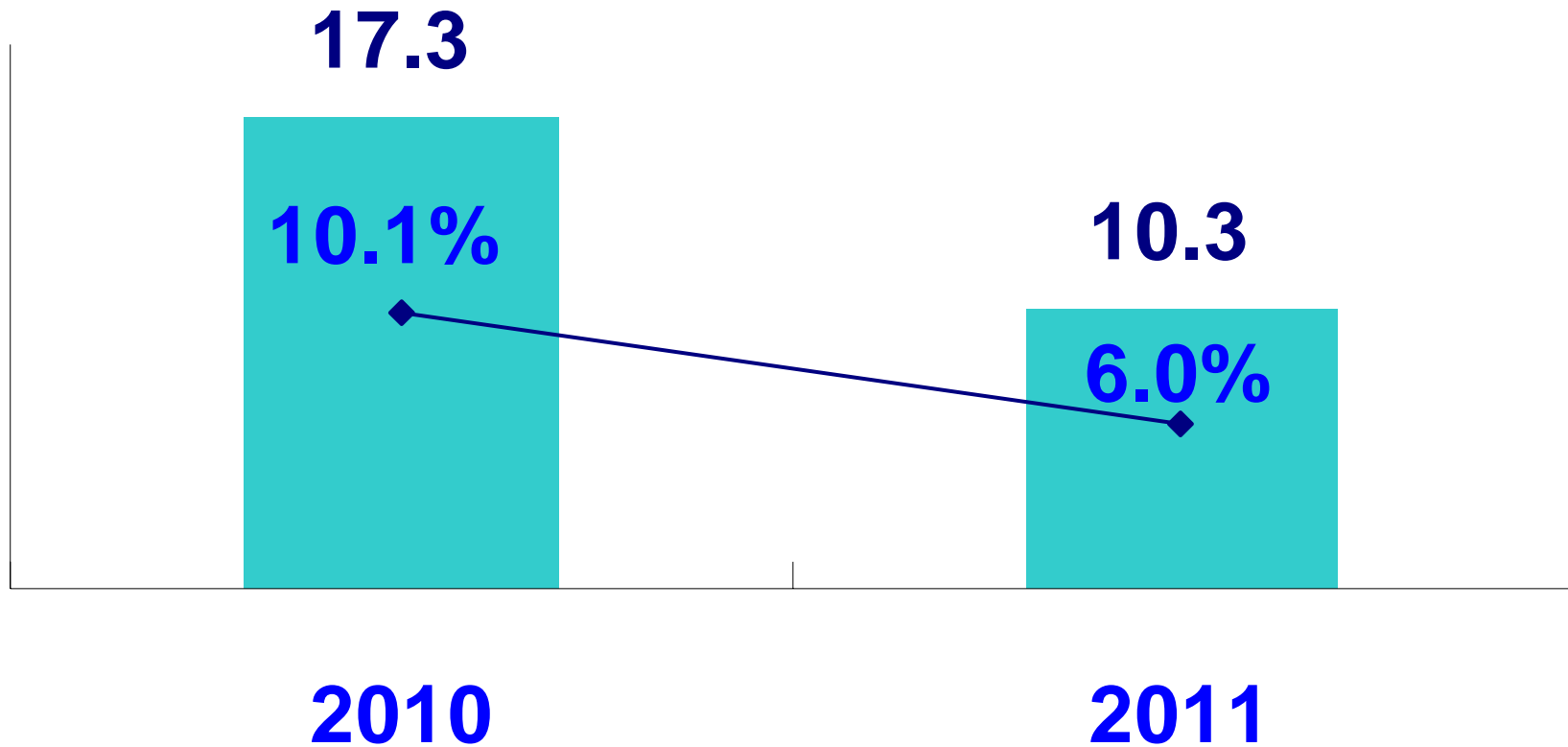


總營業費用 Operating Expense

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales





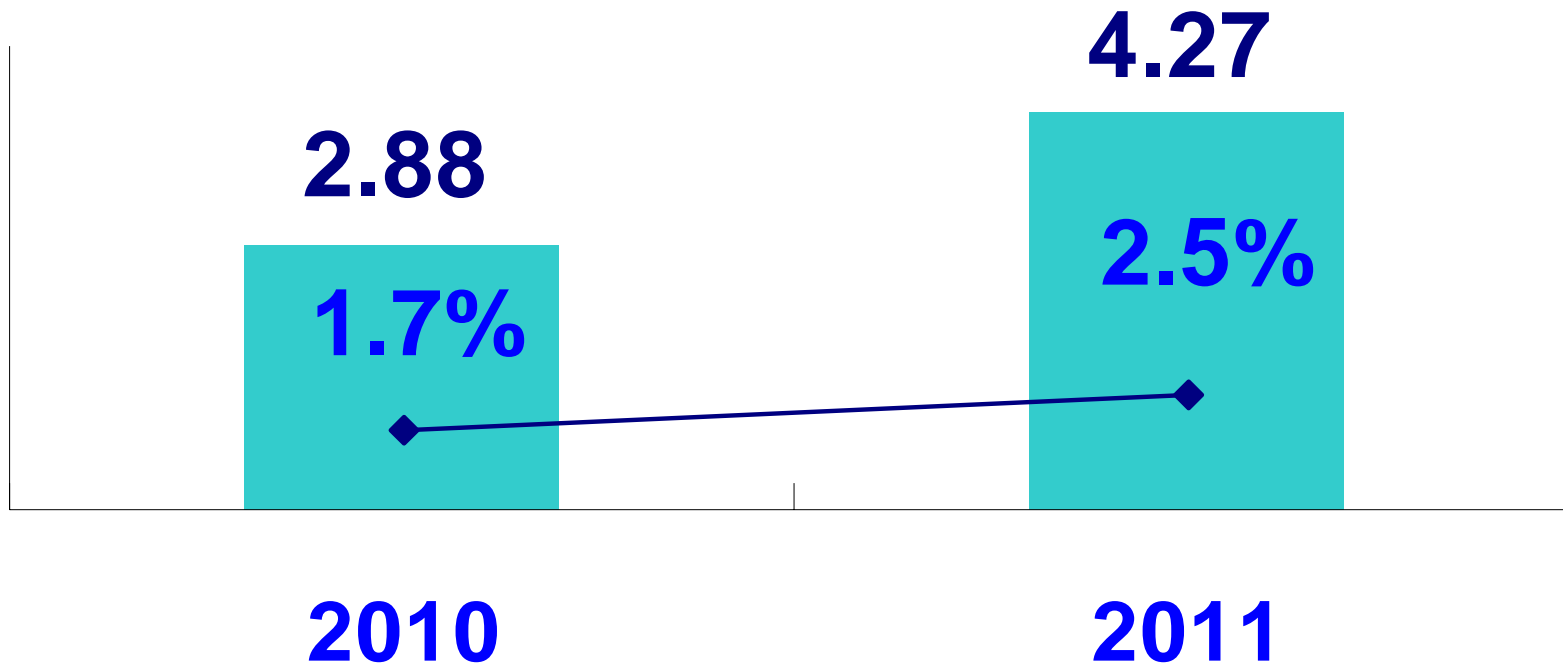
主要部門營業淨利 Operating Profit by Sector

單位：新台幣百萬元

Unit: NT\$ million

	2010	2011
電源及零組件 (Power Electronics)	13,033	11,981
能源管理 (Energy Management)	4,565	-344
智能綠生活 (Smart Green Life)	1,115	299
總計(Total)	18,713	11,936

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



Non-Operating Income Breakdown

單位：新台幣百萬元

Unit: NT\$ million

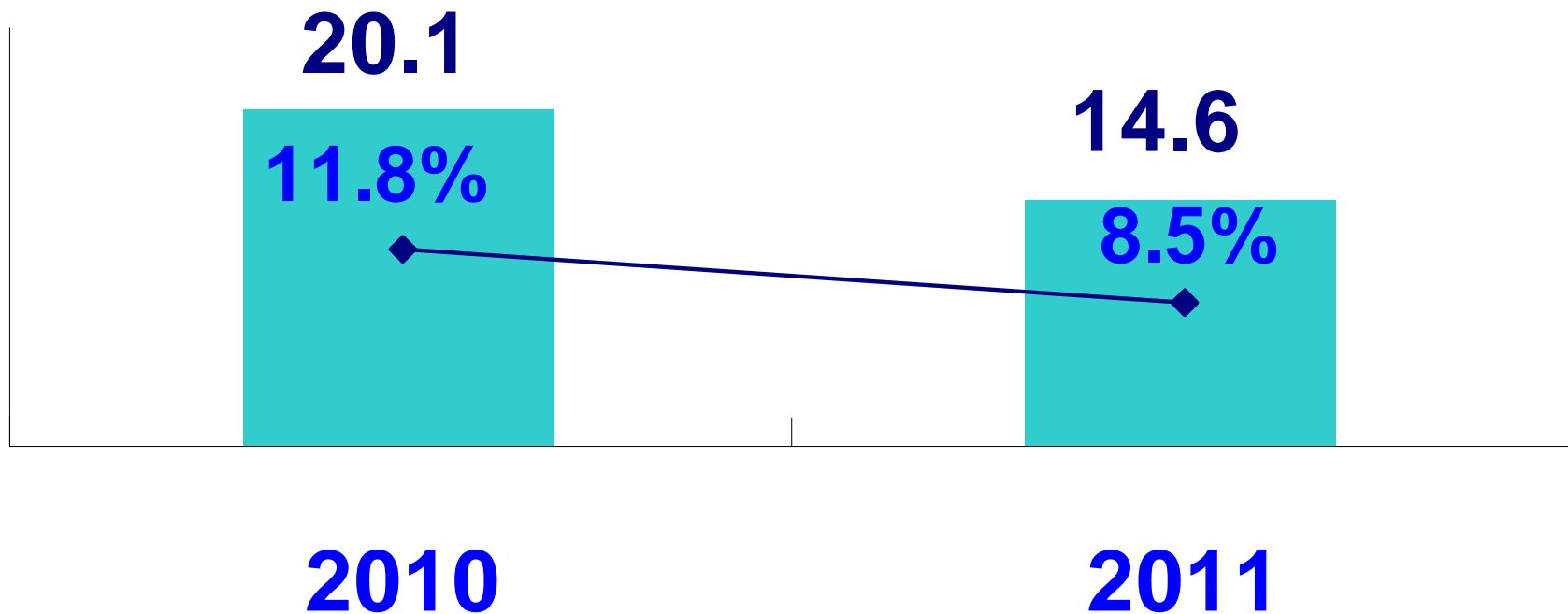
	2010	2011
處分投資(Investment disposal)	120	260
投資損益(Investment income)	871	508
利息收益(Interest income)	349	508
現金股利(Cash Dividend)	111	76
匯兌損益(F/X) *	733	1,380
其他業外損益(Others)	693	1,535
合計(Total)	2,877	4,267

* 包含外匯相關金融資產評價變更

* Including FX-related derivatives' fair value change

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales





所得稅與少數股權 Tax & Minority Interest

單位：新台幣百萬元

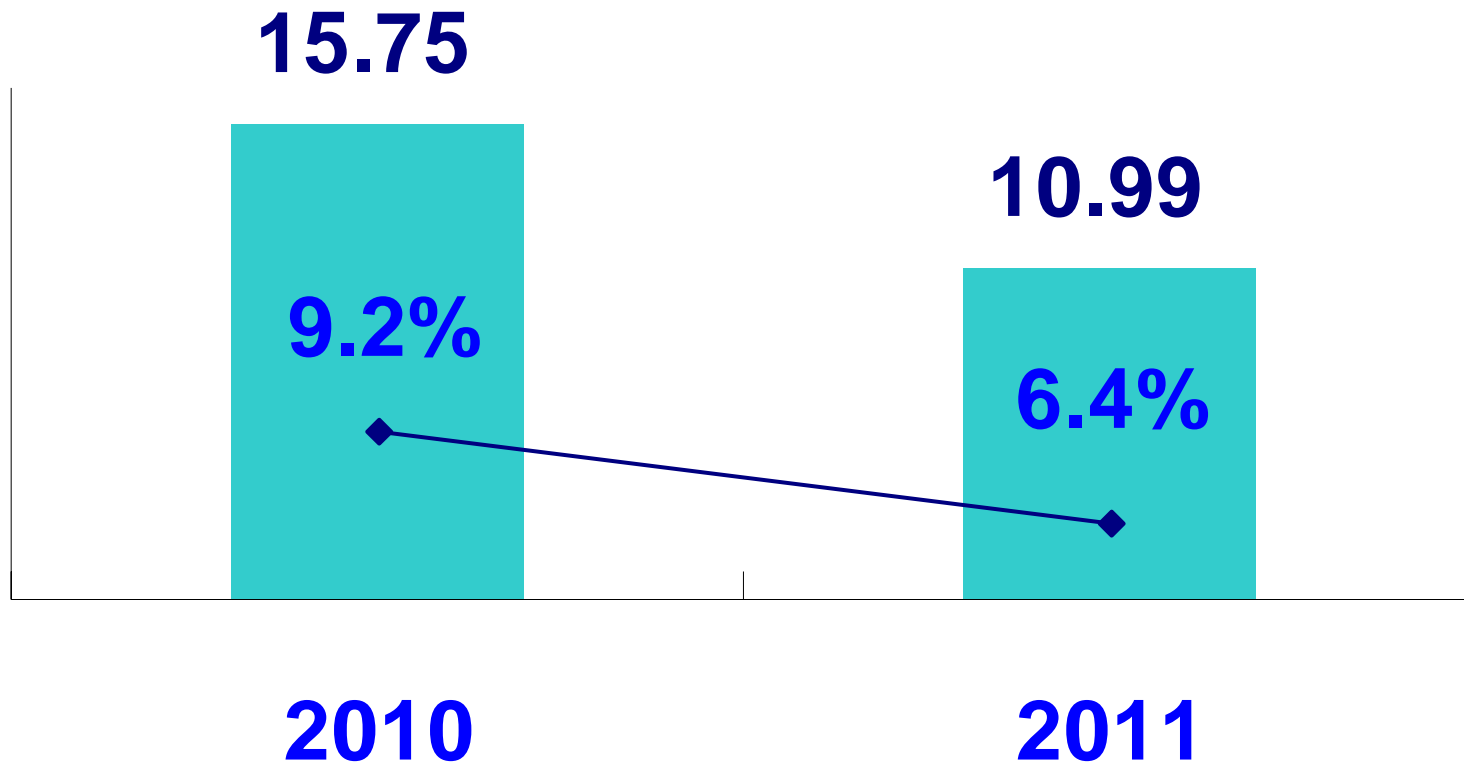
Unit: NT\$ million

	2010	2011
稅前淨利(Net income before tax)	20,146	14,585
所得稅(Tax)	(2,271)	(2,826)
停業部門損益(Loss from operations of discontinued segments)	8	0
非常損益(Extraordinary)	0	206
少數股權淨利(Minority interest)	(2,128)	(974)
稅後淨利(Net income after tax)	15,754	10,991

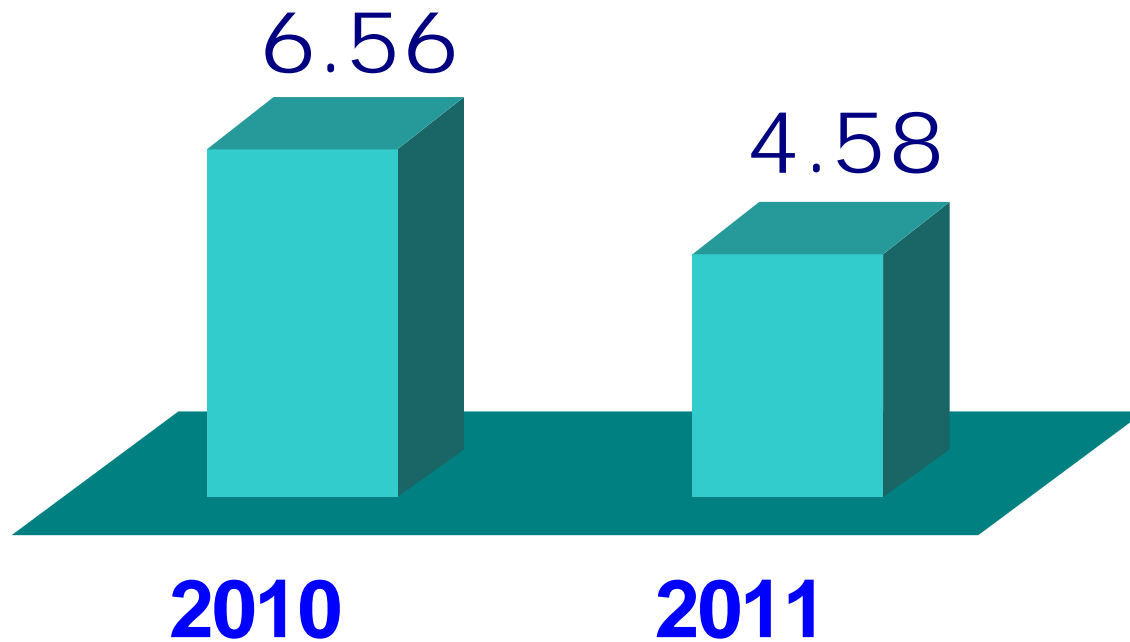


稅後淨利 Net Income After Tax

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



每股淨利(新台幣元) EPS (unit: NT\$)



*每股盈餘之設算基於加權平均股數**24.02**億股

***EPS based on weighted average shares outstanding of 2,402 million shares.**

THANK YOU !

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please visit www.deltaww.com

